

**EDUCATION SERVICE CENTER REGION 19  
RFP AWARD SUMMARY**

**RFP TITLE:** Food Catering & Related – ESC Region 19 Allied States Cooperative  
**RFP NUMBER:** 15-7177  
**RFP OPENING DATE:** February 3, 2016  
**CONTRACT TERM:** Date of award until October 31, 2017 with the option to extend in one year increments annually for an additional four (4) years if agreed to by ASC and Vendor **(Extended by Region 19 ASC until October 31, 2018)**  
**FUNDING SOURCE:** Various  
**RFP's ISSUED:** 40  
**RESPONSES:** 8  
**ADVERTISEMENT DATES:** The El Paso Times – December 15, 2015 & December 22, 2015  
**BOARD MEETING DATE:** October 20, 2016

**RECOMMENDED FOR AWARD**

- Diamond Catering**
- Dunkin Donuts**
- Grub Street Food Grill**
- Indian Cliffs Ranch, Inc. dba Cattleman's Steakhouse**
- Nothingbundt Cakes (HUB)**
- Off the Grill**
- Quintero's Meat, Co.**
- ~~Randy Enterprises~~ \*removed 6/7/17**
- Subway – Lonche, Inc.**
- Super Chef, Inc. (HUB)**

**TOTAL (estimated)** \$500,000.00 / year

**EXPLANATIONS:**

Award of this contract will enable ESC Region 19 Purchasing Cooperative members and ESC Region 19 to utilize the food and catering services from the recommended vendors when required during the contract period. All vendors recommended for award have provided proper food handling permits, food handler cards, menus, pricing, discounts, insurances, and workers compensation. All vendors being recommended for award scored 9 or above out of a possible 10 utilizing 40% pricing, 30% references, and 30% proof of insurances and required permits.

**SPECIFICATIONS PROVIDED BY:** Royce Cleveland - ESC Region 19 Allied States Cooperative

**EVALUATION COMMITTEE:** Royce Cleveland - ESC Region 19 Allied States Cooperative  
Martin Camacho - ESC Region 19 Allied States Cooperative  
Debra Oropeza - ESC Region 19 Allied States Cooperative

**Contact Information:**

**Diamond Catering**  
Felix L. Vazquez  
11985 Pellicano Suite C El Paso, TX 79936  
11940 Vista Del Sol El Paso, TX 79936 \*as of October 31, 2017  
915-849-1180 / Fax: 915-849-1180  
[www.elpasodiamondcatering.com](http://www.elpasodiamondcatering.com) / [sales@elpasodiamondcatering.com](mailto:sales@elpasodiamondcatering.com)

**Dunkin Donuts**  
Rebecca Carrasco  
348 E. Winchester Suite 200 Murray, Utah 84107  
956-226-1639  
[www.dunkindonuts.com](http://www.dunkindonuts.com) / [Rebecca.carrasco@splat.com](mailto:Rebecca.carrasco@splat.com)

**Contact Information:**

**Grub Street Food Grill**

Armando Armendariz  
707 El Pinal El Paso, TX 79912  
915-422-7980 / Fax: 915-422-7980  
[www.grub.caters.com](http://www.grub.caters.com) / [grub.caters@aol.com](mailto:grub.caters@aol.com)

**Indian Cliffs Ranch, Inc. dba Cattleman's Steakhouse**

Carmen Borjas  
PO BOX 1056 Fabens, TX 79838  
915-544-3200 / Fax: 915-764-4168  
[www.cattlemanssteakhouse.com](http://www.cattlemanssteakhouse.com) / [icrparty@yahoo.com](mailto:icrparty@yahoo.com)

**Nothingbundt Cakes (HUB)**

Yomi Adejokun  
8889 Gateway West Blvd. Ste. 200 El Paso, TX 79925  
915-274-8737  
[www.nothingbundtcakes.com](http://www.nothingbundtcakes.com) / [yomi.adejokum@nothingbundtcakes.com](mailto:yomi.adejokum@nothingbundtcakes.com)

**Off the Grill**

Adrian Padilla  
3523 Polk Ave. El Paso, TX 79930  
915-861-3709  
[www.offthegrillfoodtruck@gmail.com](http://www.offthegrillfoodtruck@gmail.com) / [dg4584@aol.com](mailto:dg4584@aol.com)

**Quintero's Meat, Co.**

Jerry Garcia  
4413 Durazno El Paso, TX 79905  
915-351-2471 / Fax: 915-351-2474  
[Jerry.qmc.@gmail.com](mailto:Jerry.qmc.@gmail.com)

**~~Randy Enterprises~~ \*removed 6/7/17**

Randy Valenzuela  
6700 Pino Trail, El Paso, TX 79912  
915-873-1832  
[www.mannashrimp.us](http://www.mannashrimp.us) / [mannashrimp@gmail.com](mailto:mannashrimp@gmail.com)

**Subway – Lonche, Inc.**

David Gute  
4780 River Creek El Paso, TX 79922  
915-478-1286 / Fax: 915-833-2974  
[www.subway.com](http://www.subway.com) / [dgute@aol.com](mailto:dgute@aol.com)

**Super Chef, Inc. (HUB)**

Alma Gallardo  
1475 George Dieter Dr. Ste. L-2 El Paso, TX 79936  
915-490-1932  
[www.superchefcatering.com](http://www.superchefcatering.com) / [superchefcuisine@gmail.com](mailto:superchefcuisine@gmail.com)

## **BID RESPONSE FORM**

**Diamond Catering**– All price list and /or menus provided, delivery is provided to all events at no cost within services in El Paso Texas. Cost for delivery in surrounding areas of El Paso may be up to \$150.00 depending on location. On site catering available, food selection is available on menu attached, beverages are included options are iced tea, lemonade or water unless stated on the menu that includes other beverage. Formal and informal pricing are stated on the menu attached. Offsite catering will only be available at the customer's site, Vendor does not offer banquet room. The offered price is a discounted price, No additional discounts are given for volume. Discounts may be given when working with budgets. Drop off services are available as well as full catering services for pastries and appetizers. Prices are on attached menu. Lead-time for delivery upon notification of the request for services, we are flexible on the lead time, but preferably 48 hours prior to the event. on cancellations, order changes, menu changes, people attending, or items not included on menu provided. Preferably 3 day's minimum to let us know about any cancellation or changes.

Menu Link - [Diamond Catering](#)

**Dunkin Donuts** – No delivery charge and vendor does provide on-site catering services; the purchase must be a minimum of \$150.00 and two employees will cater for one hour and serve. Table and chairs must be made available to us. If less than \$150.00 call Rebecca Carrasco at 915-637-3167 and she can discuss what catering services can offered. Cuppy the mascot may be requested but not always available. No, vendor does not provide catering services off site and does not offer or have a banquet room, discount for quantity purchases from menu (price list) or offer discounts 15% discount with \$50.00 purchase or more. Vendor does provide delivery of pastries, cookies, fruit trays and or other foods. Information on cancellations, order changes, menu changes, people attending, or items not included on menu provided and any changes must be done 1-2 days before the event, lead-time for delivery upon notification of the request for services a week prior to event the member must contact Rebecca Carrasco before noon so changes can be made.

Menu Link - [Dunkin Donuts](#)

**Grub Street Food Grill** – Free delivery, mobile kitchen; on site cooking; will custom cater, no banquet room, discount for quantity purchases from menu (price list) based on number of guest – over 100. Will custom cater and provide delivery of pastries, cookies, fruit trays and or other foods, lead-time for delivery upon notification of the request for services 48 hours or depending on food requested, delivery can be accommodated within 2 hours, no charge for cancellation, order changes must be done within 24 hrs., items not included 24 hrs., Menu changes 24 hrs., People attending 24 hrs.

Menu Link - [Grub Street](#)

**Indian Cliffs Ranch, Inc. dba Cattleman's Steakhouse**– Delivery included in costs, there are no additional charges, on site catering available and off site catering available. Discount for quantity purchases from menu by quantity / volume, Lead-time for delivery upon notification of the request for services or on cancellations, order changes, menu changes, people attending, or items not included on menu provided 72 hrs. to 30 days, depending on the number of guests to be served.

Menu Link - [Cattleman's](#)

**Nothingbundt Cakes** – Delivery is available \$15.00 within a 5 mile radius of store \$25.00 for delivery outside of 5 miles, No on-site catering, no banquet room and any request for catering can be discussed on a case by case basis. Discount for quantity purchases from menu if the volume meets the threshold, discounts can be discussed on a case by case basis. Delivery is available \$15.00 within a 5 mile radius of store \$25.00 for delivery outside of 5 miles 24 hrs. lead time for delivery, menu changes can be accommodated with 24 hrs. notice of change. Cancellations will yield a store for the same amount to be used at your desired future date.

Menu Link - [Nothingbundtcakes](#)

**Off the Grill** – Vendor provides a unique off site catering option, can serve directly off food truck at outside events. Discount for quantity purchases from menu 5% discount on orders over 100 ct. Vendor does provide delivery of pastries, cookies, fruit trays and or other foods. Lead-time for delivery upon notification of the request for services 24 hr. on cancellations, order changes, menu changes, people attending, or items not included on menu provided 72 hr.

Menu Link - [Off The Grill](#)

**Quintero's Meat, Co.** – No delivery charge and vendor does provide on-site catering services, no banquet room. No discount price is already at discount. Vendor does not provide delivery of pastries, cookies, fruit trays and or other foods. Lead-time for delivery upon notification of the request for services cancellations, order changes, menu changes, people attending, or items not included on menu provided 2 days.

Menu Link - [Quinteros Catering](#)

~~**Randy Enterprises** – Delivery charge added, Vendor does not provided catering, no banquet room. Randy Enterprises offers ready to eat Mexican style shrimp cocktails that can be delivered prepackaged online, or locally to corporate events as well as private parties Product will be delivered in prepackaged and refrigerated to site. If order is large vendor can provide a refrigerated container to maintain product at temperature. Vendor provided delivery of prepackaged item; each product is prepackaged to serve one person. The product can be delivered to any location requested. No discounts available, lead time for delivery upon notification 2 to 3 days prior notice to manufacture would be appreciated, Suggestion that customer order more than required, Randy Enterprises will refund any excess products as long as the product was not tampered with or left unrefrigerated.~~

~~Menu Link - [Randy Enterprises](#) \*removed 6/7/17~~

**Subway** – delivery provided free of charge, we will deliver and set up at the requested location, however we do not offer onsite services. Will provide discounts based on quantity and volume 10% - 20% generally. Able to provide pastries, cookies, coffee, fruit cups, and meat or cheese platters, juices, any non-subway item that will not be catered. Lead-time for delivery upon notification of the request for services generally 24 hrs. will deliver on same day based on the size of the order, cancelation preferred at least 24 hrs. prior, changes to order, menu and number of attendee's preferred 24 hrs. prior but same day is ok depending on size of order. Will provide non subway items that are not catered.

Menu Link - [Subway](#)

**Below is a list of my 14 locations.**

- 1) 11310 East Montana Avenue, El Paso, Texas, 79936.
- 2) 8660 Montana Avenue, El Paso, Texas, 79925.
- 3) 7100 Airport Road, El Paso, Texas, 79906.
- 4) 6560 Montana Avenue, El Paso, Texas, 79925.
- 5) 5505 Montana Avenue, El Paso, Texas, 79903.
- 6) 2850 Montana Avenue, El Paso, Texas, 79903.
- 7) 1830 Montana Avenue, El Paso, Texas, 79902.
- 8) 105 North Stanton, El Paso, Texas, 79901.
- 9) 500 North Oregon, El Paso, Texas, 79901.
- 10) 420 East Redd Road, El Paso, Texas, 79912.
- 11) 8026 North Mesa, El Paso, Texas, 79932.
- 12) 5500 Doniphan Drive, El Paso, Texas, 79912.
- 13) 7051 South Desert Boulevard, (The Outlet Shoppes,) Canutillo, Texas, 79835.
- 14) 5300 McNutt Road, Santa Teresa, New Mexico, 88008.

**BID RESPONSE FORM**

**Super Chef, Inc.** – Delivery is provided and cost of delivery is included in cost. Onsite service is provided. Service for 100-200 persons 5% Discount / 200 – or more 8% Discount. Yes delivery of pastries, cookies, fruit trays and or other foods. We set up 1 hour before event; the number of servers varies according to group size and menu to be served. Serving time is normally one hour for groups of 150 or less and one and a half for groups larger than 250, cancellations require 72 hours' notice of groups of more than 100 people. Menu change 48 hours, people attending / items not included on menu before 24 hours.

Menu Link - [Super Chef](#)

Approved by: \_\_\_\_\_  
(Armando Aguirre – Executive Director)  
(Armando Aguirre – Executive Director)

Date: \_\_\_\_\_  
(October 6, 2016)  
(August 15, 2017)