

**EDUCATION SERVICE CENTER REGION 19
RFP AWARD SUMMARY**

RFP TITLE: Printing & Promotional Supplies & Related – ESC Region 19 Allied States Cooperative

RFP NUMBER: 16-7198

RFP OPENING DATE: July 7, 2016

CONTRACT TERM: Date of award until August 30, 2017 the option to extend in one year increments annually for an additional four (4) years if agreed to by ASC and Vendor
(Extended by ASC Region 19 until August 31, 2018)

FUNDING SOURCE: Various

RFP's ISSUED: 43

RESPONSES: 33

ADVERTISEMENT DATES: El Paso Times: March 26, 2016 & June 02, 2016
Washington Post: May 27, 2016 and June 3, 2016

BOARD MEETING DATE: October 20, 2016

RECOMMENDED FOR AWARD

A & M Awards
Advertising Specialties of El Paso
Airport Printing Service (HUB)
Blue Ribbon Promotion dba Calfee Specialties (HUB)
C & M Plaque & Trophy, Inc.
Carrion Enterprises A & A Custom Engravers
Champion Trophies & Awards
EP Promo Wear dba Corporate Connection
David's Apparel, Inc. (HUB)
Display Services, Inc.
D-Kast
Dream Ranch Office Supplies (HUB)
El Paso Mail and Print Service
El Paso Reprographics, Inc.
EP Big Media, Inc. dba Big Media
G & A Print & Label, Inc.
Gamez Enterprises dba Meza Trophies & Plaques
Guynes Packaging & Printing, Co. of Texas dba Boutwell Owens El Paso (updated 8/9/2017)
Gwinn Company/Advertising Promotional Products
Happy Pictures
Julie's Promotional Items
La Estrella
~~Love EWE, Inc. dba Fast Signs~~ **Fast Signs dba Love EWE, Inc.*(9/5/17)**
Perky Press (HUB)
Positive Promotions, Inc.
Regency Printing, Inc. (HUB)
Rocks Schoolwear
Roy Lown's Classic Awards (HUB)
Spectrum Technologies, Inc. (HUB)
Speir Marketing Company
Trophies Associates
Universal Graphics, Inc.
~~Weldon Williams & Lick, Inc.~~ **(removed as of 4/18/17)**

TOTAL (estimated) \$7,000,000.00 / year

EXPLANATIONS:

Award of this contract will enable Region 19 and its Purchasing Cooperative members to purchase printing and promotional supply products and services during the contract period. It is understood that when a coop members requires a rush or expedited order, those fees will be negotiated prior to placement of the order so that accounts payable is not paying for S & H unless agreement has been made on the original purchase order for goods to be purchased.

SPECIFICATIONS PROVIDED BY: Royce Cleveland - ESC Region 19 Allied States Cooperative
EVALUATION COMMITTEE: Royce Cleveland - ESC Region 19 Allied States Cooperative
Debra Oropeza - ESC Region 19 Allied States Cooperative
Martin Camacho - ESC Region 19 Allied States Cooperative

Contact Information:

A & M Awards

Miguel A. Morales
12151 Palenque Drive, San Elizario, Texas 79849
915-235-1931 Fax: 915-235-1931
Amawards98@yahoo.com

States covered – New Mexico and Texas

Advertising Specialties of El Paso

Jose Luis Nava
11508 Clear Lake Way El Paso, TX 79936
915429-1421 Fax 915-857-9775
joseonavapages@aol.com

States covered – All States

Airport Printing Service (HUB)

Mike McCorgary
7 Leigh Fisher Blvd. Ste A. , El Paso, TX 79906
915-772-7488 Fax 915-778-1061
[www.airportprinting.com /mike@airportprinting.com](http://www.airportprinting.com/mike@airportprinting.com)

States Covered –Texas

Blue Ribbion Promotions dba Calfee Specialties (HUB)

Kelly Bielamowicz
312 Longmire Rd. Ste. B, Conroe, TX 77304
936-539-5541 Fax 936-539-5844
[www.calfeespecialties.com /kellyb@calfeespecialties.com](http://www.calfeespecialties.com/kellyb@calfeespecialties.com)

States covered – All States

C&M Plaque and Trophy, Inc.

Cary Hamilton
10817 Notus Ln. #D101, El Paso, TX 79935
915-591-2401 Fax 915-591-2404
[www.cmplaque.com /cham@cmplaque.com](http://www.cmplaque.com/cham@cmplaque.com)

States Covered – New Mexico, Texas

Carrion Enterprises A & A Custom Engravers

Gabriela Carrion
7230 Gateway East, Ste. C El Paso, Texas 79915
915-592-6166 Fax 915-593-1339
aacustomeng@sbcglobal.net

States covered – Texas

Contact Information:

Champion Trophies & Awards, Inc.

Lisa Voigt
11220 Rojas A7 El Paso, Texas 79935
915-593-2728 Fax 915-593-2740
Championawards227@gmail.com

States covered – All States

EP Promo Wear dba Corporate Connection

Lisa Herrera
900 Myrtle Bldg. A, Ste. 1 El Paso, Texas 79901
915-921-7200
lisa@corpconn.net

States covered – All States

David's Apparel (HUB)

Octavio Posada
9901 Carnegie Ave. El Paso, TX 79925
915-590-3744 Fax 915-592-2800
www.davidsapparel.com / davidsapparel@yahoo.com / texasrp@aol.com

States Covered – Texas

Display Services, Inc.

Raul Marquez
821 N. Raynor El Paso, TX 79903
915-562-7469 Fax 915-562-7471
www.dsigraphics.com / raul@dsigraphics.com

States covered – All States

D-Kast

Enrique Esparza Jr
625 Gaviota Drive / PO BOX 2128 San Elizario, Texas 79849
915-247-1993
designkast@yahoo.com

States covered – Texas

Dream Ranch Office Supplies (HUB)

Sheri Dewet
11614 Jim Christal Rd., Krum, TX 76249
940-591-6565 Fax 940-591-6544
www.dreamranchofficesupplies.com / sheri@dreamranctx.com

States covered – All states

El Paso Mail and Print Service

Justin Riley
1144 Vista de Oro El Paso, Texas 79935
915-591-8789 Fax 915-591-8717
www.epmailprint.com / j.riley@epmailprint.com / Sales1@epmptx.com *updated as of 8/11/2016

States covered – Texas

Contact Information:

El Paso Reprographics LLC

Edward Lujan
109 Argonaut Drive El Paso, Texas 79912
915-532-6255 Fax 915-532-6736
relpaso@elp.rr.com

States covered – New Mexico and Texas

EP Big Media Inc. dba Big Media

Mia Alonzo
5710 Doniphan Drive, El Paso, TX 79932
915-591-7446 Fax 866-480-1488
www.bigmediasigns.com / mia@bigmediasigns.com

States covered – All States

G & A Print and Label, Inc.

Frank Ramirez
1601 Wyoming Avenue El Paso, Texas 79902
915-544-1766 Fax 915-544-0214
frank@ganda-printandlabel.com

States covered – All States

Gamez Enterprises dba Meza Trophies & Plaques

Terry Hidalgo
1225 Texas Ave. El Paso, Texas 79901
915-532-6466 Fax 915-544-4581
www.mezatrophies.com / mezatrophies@msn.com

States covered – New Mexico and Texas

Guynes Packaging & Printing, Co. of Texas dba Boutwell Owens El Paso (updated 8/9/2017)

Michael Franklin
927 Tony Lama El Paso, TX 79915
915-772-2211 Fax 915-772-6688
www.guynesprinting.com / mfranklin@guynesprinting.com

States covered – All States

Gwinn Co. / Advertising Promotional Product

Milley Field
114 S. Oregon El Paso, Texas 79901
915-532-0186 Fax 915-544-0080
info@advertisinglnk.com

States covered – All States

Happy Pictures

Charles S. Happy / Luz E. Happy
10817 Notus Lane #C104 El Paso, TX 79935
915-595-4252 Fax 915-595-1609
www.happypictures.com / luzhppy@yahoo.com

States Covered – Texas

Contact Information:

Julie's Promotional Items

Julie E. Aldaz
1212 Serenaty Road / PO BOX 2307 San Elizario, Texas 79849
915-479-1963 Fax 915-581-9944
Ortiz-julia@sbcglobal.net

States covered – All states

La Estrella

Pamela Rodriguez
413 S. Mesa St. El Paso, TX 79901
915-532-0792 Fax 915-351-0924
www.laestrellauniforms.com / sales@laestrellauniforms.com

States Covered – Texas

Love Ewe, Inc. dba FastSigns Fast Signs dba Love EWE, Inc. (as of 9/5/2017)

Monica Velasco
1201 Airway Ste. D3 El Paso, TX 79925
915-772-5700 Fax 915-772-6121
www.fastsigns.com / Monica.velasco@fastsigns.com

States Covered –Texas

Perky Press (HUB)

James Rupley
11385 James Watt B16, El Paso, TX 79936
915-592-7161 Fax 915-592-4318
james@perkypress.com

States covered – All states

Positive Promotions

Mike Taxel
15 Gilpin Avenue ,Hauppauge, NY 11788
877-258-1256 Fax 877-258-1226
www.positivepromotions.com / bids@positivepromotions.com

States covered – All states

Exceptions

Deviations and Exceptions – All products receive the 5% discount off all items, new or future product as shown in catalogs or on-line. Minimum Quantity as shown in catalogs or on-line will apply. Fee standard shipping. If express or rush shipments are requested, the additional fees associated with these shipments will apply.
Discount or Free Standard Shipping cannot be combined with any other promotional or discounted pricing, sale pricing or any other special offers.

Regency Printing, Inc. (HUB)

Demetrius Austin
2313 N. Piedras El Paso, TX 79930
915-562-6767 Fax 915-562-6969
www.regencyprinting.com / regencyelpaso@gmail.com

States Covered –Texas

Contact Information:

Rocks-School Wear

Pam Heitz
4727 Hondo Pass Suite H. El Paso, TX 79904
915-562-4798 Fax 915-566-0687
www.rockst.com/ pheits@whc.net

States Covered – New Mexico, Texas

Roy Lown's Classic Awards (HUB)

Norma Mendoza
3700 Dyer St. El Paso, TX 79930
915-566-2941 Fax 915-566-3360
www.roylown.com/ norma@roylown.com

States covered – All states

Spectrum Technologies, Inc. (HUB)

Christopher Pleseant
5900 Gateway Blvd. East, El Paso, TX
915-781-2000 Fax 915-781-2288
www.spectrumtechnology.com/ chris@spectrumtexas.net

States Covered – New Mexico, Texas

Spier Marketing Co.

Bill Spier
6112 N. Mesa St. Suite 206 El Paso, TX 79912
915-581-4894 Fax 915-975-8101
bill@spier.org

States Covered – New Mexico, Texas

Trophies Associates

Jose P. Castro
1109 Wyoming Ave. El Paso, Texas 79902
915-544-2228 Fax 915-544-2228
pcastro@elp.rr.com

States covered – All States

Universal Graphics, Inc. (HUB)

Lidia Lespron / Adrian Lespron
1217 Barranca Drive Ste. B El Paso, TX 79935
915-591-8943 Fax 915-591-1001
www.ug-inc.com/ lidialespron@sbcgloal.net

States Covered –Texas

Weldon, Williams & Lick, Inc. (removed as of 4/18/17)

Brandy Vick Mikus
711 North A Street Fort Smith, AR 72904
479-783-4113 Fax 479-783-7050
www.wwlinc.com/ sales@wwlinc.com

States covered— All States

SPECIAL CONDITIONS, PRICING, AND SERVICES PROVIDED

1. Any purchases in excess of \$2500 may require written quotes to determine the best value for Region 19 ASC and its cooperative members for each of the designated categories.
2. Whether or not written quotes for those purchases less than \$2500 are required will be determined by the local procurement policies of each Region 19 ASC Purchasing coop member.
3. Shipping and handling should always be included with each price quote based on the discounts provided. Members will not be responsible for shipping charges charged after the fact on rush orders unless they have previously agreed. All shipping and handling charges will be included with the discount from the published price list; if there is no discount offered, vendors should mark the discount as 0%; if there is an additional charge for shipping and handling, the vendor should indicate a markup over what the published price is. Additional Cost / Second color imprint / Set up charge / Engraving / Embroidery Charge / Silk Screening Charge / Screen Print Charge must be listed in the Lots below.
4. The vendor shall advise the member if the delivery date can't be met at the time orders are placed.
5. Catalogs and ordering information must be submitted for award consideration.
6. It is not necessary for vendors to respond to all lots in order to be considered for award of a contract.
7. Delivery will be less than 21 days from receipt of order and all layout work required unless otherwise stated at the time of order.
8. No artwork will be processed without first obtaining a sign off sheet of the proposed work to be performed by the Program Director requesting the work.
9. All vendors wishing to be considered for award will provide insurance requirements with proposals submitted for award consideration.
10. Award basis will be 40% pricing, 20% past performance, 20% reference checks, and 20% selection based on catalog submitted, and agreement to Special Conditions and Required Questions.
11. In order to be considered, only two catalogs per Lot including pricing will be submitted for evaluation purposes and discounts provided will be taken from the price submitted in the catalog for calculation purposes. Catalogs should show price breaks for volume purchases and also include the S & H costs with the discounts provided. One catalog will be evaluated with proposal, list and label primary catalog.
12. All quotations submitted to ESC-R19 ASC members must include the Region 19 ASC RFP number.
13. Failure to meet required turnaround times will be basis to basis for removal from pool of vendors on grounds for non-performance.
14. Repeated errors by vendor will also be grounds of removal from approved pool of vendors.
15. All errors by vendor will be absorbed by the vendor and corrected within 24 hours after notification.
16. Region 19 makes no claim on volume of service to be generated as a result of this award.
17. All Print work will be done in the United States to confirm an equal playing field regarding labor.
18. Vendors must provide location for storefront for walk in business. Home businesses will not be considered for this solicitation. List all cost including delivery cost, vendor must state if delivery is available or only pick-up or how items are delivered to member using contract.
18. If vendors only wish to serve a particular city, county, state, or otherwise, they must indicate this information on page 42 of this document and expand under the tab that relates to that section on additional explanations or otherwise.

Required Questions for Lots 1 thru 8

1. Does vendor have a storefront location? If so it does not matter what part of the United States vendor is bidding on.
Address –

A & M Awards - 12151 Palenque Drive, San Elizario, Texas 79849

Advertising Specialties of El Paso – No

Airport Printing Service - 7 Leigh Fisher Blvd. Ste A. , El Paso, TX 79906

Big Media Inc. dba Big Media - 5710 Doniphan Drive, El Paso, TX 79932

Blue Ribbion Promotions dba Calfee Specialties - 312 Longmire Rd. Ste. B, Conroe, TX 77304

C&M Plaque and Trophy, Inc. – Yes - 10817 Notus Ln. #D101, El Paso, TX 79935

Carrion Enterprises – A & A Custom Engravers - 7230 Gateway East, suite C, El Paso, Texas 79915

Champion Trophies & Awards, Inc. - 11220 Rojas A7, El Paso, Texas 79935

David's Apparel, Inc. - 9901 Carnegie Ave. El Paso, TX 79925

Display Services, Inc. - 821 N. Raynor El Paso, TX 79903

D-Kast - 625 Gaviota Drive, San Elizario, Texas 79849

Dream Ranch Office Supplies – No

El Paso Mail and Print Service – No

El Paso Reprographics - 109 Argonaut Drive, El Paso, Texas 79912

EP Promo Wear dba Corporate Connection - 900 Myrtle, Bldg A, Ste 1, El Paso, TX 79901

Fastsigns Airway - 1201 Airway, Ste D3, El Paso, TX 79925

G & A Print and Label, Inc. – N/R

Guynes Packaging and Printing Co. of Texas, LLC – No

Gwinn Co. / Advertising Promotional Product – No

Happy Pictures - 10817 Notus Lane #C104 El Paso, TX 79935

Julie's Promotional Items – No

La Estrella - 413 S. Mesa St. El Paso, TX 79901

~~Love Ewe, Inc. dba FastSigns~~ **FastSigns dba Love EWE, Inc. (*9/5/17)** - 1201 Airway Ste. D3 El Paso, TX 79925

Meza Trophies and Plaques – No

Perky Press - 11385 James Watt B16, El Paso, TX 79936

Positive Promotions - No

Regency Printing, Inc. - 2313 N. Piedras El Paso, TX 79930

Rocks – School Wear - 4727 Hondo Pass Ste. H, El Paso, TX 79924 , 1212 Yarbrough, Ste. 307, El Paso, TX 79925, 4005 Leavell Ave., El Paso, TX 79904

Roy Lown's Classic Awards – 3700 Dyer St. El Paso, TX 79930

Spectrum Technologies, Inc. – 11550 Pellicano, El Paso, TX 79936

Spier Marketing Co. - 6112 N. Mesa St. Suite 206 El Paso, TX 79912

Trophies Associates - 1109 Wyoming Ave., El Paso, Texas 79902

Universal Graphics, Inc. - 1217 Barranca Drive, Ste. B, El Paso, Texas 79935

~~**Weldon, Williams & Lick, Inc.** - No~~

2. Number of employees.

A & M Awards – 2-6 seasonal

Advertising Specialties of El Paso - 1

Big Media Inc. dba Big Media - 17

Blue Ribbion Promotions dba Calfee Specialties – 4

C&M Plaque and Trophy, Inc. – 4

Carrion Enterprises – A & A Custom Engravers – 8

Champion Trophies & Awards, Inc. - 4

David's Apparel, Inc. - 20

Display Services, Inc. – 4

D-Kast – 1

Dream Ranch Office Supplies – 3

El Paso Mail and Print Service - N/R

El Paso Reprographics – 10

EP Promo Wear dba Corporate Connection - 5

Fastsigns Airway - 6

Guynes Packaging and Printing Co. of Texas, LLC - 48

Happy Pictures – 4

Julie's Promotional Items - 1

La Estrella -14

~~**Love Ewe, Inc. dba FastSigns**~~ **FastSigns dba Love EWE, Inc. (*9/5/17)** - 6

Meza Trophies and Plaques – N/R Perky Press - 6

Positive Promotions - 500

Regency Printing, Inc. – 9

Rocks – School Wear - 13

Roy Lown's Classic Awards – 11

Spectrum Technologies, Inc. – 5

Spier Marketing Co. – 1

Trophies Associates – 3

Universal Graphics, Inc. - 8

~~**Weldon, Williams & Lick, Inc. – 300**~~

3. Number of years in business.

A & M Awards – 18 years

Advertising Specialties of El Paso - 20 years

Big Media Inc. dba Big Media - 7 years

Blue Ribbion Promotions dba Calfee Specialties – 29 years

C&M Plaque and Trophy, Inc. – 27 years

Carrion Enterprises – A & A Custom Engravers – 35 years, 10 months

Champion Trophies & Awards, Inc. – 40 years

David's Apparel, Inc. – 19 years

Display Services, Inc. – 44 years

D-Kast – 9 years

Dream Ranch Office Supplies – 12 years

El Paso Mail and Print Service - N/R

El Paso Reprographics – 25 years

EP Promo Wear dba Corporate Connection – 23 years

Fastsigns Airway – 24 years

Guynes Packaging and Printing Co. of Texas, LLC – 84 years

Happy Pictures – 16 years

Julie's Promotional Items – 9 years

La Estrella – 18 years

~~**Love Ewe, Inc. dba FastSigns**~~ **FastSigns dba Love EWE, Inc. (*9/5/17) - 24 years**

Meza Trophies and Plaques – N/R

Perky Press – 6 years

Positive Promotions - 69 years

Regency Printing, Inc. – 16 years

Rocks – School Wear – 36 years

Roy Lown's Classic Awards – 49 years

Spectrum Technologies, Inc. – 13 years

Spier Marketing Co. – 25 years

Trophies Associates – 25 years

Universal Graphics, Inc. – 28 years

~~**Weldon, Williams & Lick, Inc.** – 15 years~~

4. Website address.

A & M Awards - www.amawards.com

Advertising Specialties of El Paso – None

Big Media Inc. dba Big Media - www.bigmediasigns.com

Blue Ribbion Promotions dba Calfee Specialties – www.calfeespecialties.com

Carrion Enterprises – A & A Custom Engravers – www.companycasuals.com / www.A&Acustomengravers.com

C&M Plaque and Trophy, Inc. – www.cmplaque.com

Champion Trophies & Awards, Inc. - www.championtrophieselpaso.com

David's Apparel, Inc. - www.davidsapparel.com

Display Services, Inc. - www.dsgraphics.com

D-Kast - None

Dream Ranch Office Supplies – www.dreamranchofficesupplies.com

El Paso Mail and Print Service - N/R

El Paso Reprographics – www.elpasoreprographics.com

EP Promo Wear dba Corporate Connection – www.corpconn.net

FastSigns Airway – www.fastsigns.com/144

Guynes Packaging and Printing Co. of Texas, LLC – www.guynesprinting.com

Happy Pictures – www.happypictures.com

Julie's Promotional Items – None

La Estrella – www.laestrellauniforms.com

~~**Love Ewe, Inc. dba FastSigns**~~ **FastSigns dba Love EWE, Inc. (*9/5/17)** - www.fastsigns.com

Meza Trophies and Plaques – N/R

Perky Press – www.perkypress.com

Positive Promotions - www.positivepromotions.com

Regency Printing, Inc. – www.regencyprinting.com

Rocks – School Wear – www.rockst.com

Roy Lown’s Classic Awards – www.roylown.com

Spectrum Technologies, Inc. – www.spectrumtechnology.com

Spier Marketing Co. - None

Trophies Associates – www.trophiesassoc.com

Universal Graphics, Inc. – www.ug-inc.com

Weldon, Williams & Lick, Inc. – www.wwlinc.com

5. Does vendor offer End Quantity Pricing (EQP) (List details)

A & M Awards - No

Advertising Specialties of El Paso – Yes

Big Media Inc. dba Big Media - Yes – As per specified products ordered. Different products will have different EQP (ex. Decals may have a price break at 50-100 & table covers have EQP at 5)

Blue Ribbion Promotions dba Calfee Specialties – Yes, if EQP is available to vendor EQP will be available to member

C&M Plaque and Trophy, Inc. – Yes

Carrion Enterprises – A & A Custom Engravers – Yes

Champion Trophies & Awards, Inc. – Yes

David’s Apparel, Inc. - No

Display Services, Inc. –No

D-Kast – N/R

Dream Ranch Office Supplies - N/R

El Paso Mail and Print Service - N/R

El Paso Reprographics – Yes, based on quantity

EP Promo Wear dba Corporate Connection - Yes, we offer eqp with over 35 manufacturers

FastSigns Airway – Yes

Guynes Packaging and Printing Co. of Texas, LLC – N/A

Happy Pictures - No

Julie’s Promotional Items – Yes – Hitpromo, Norwwod

La Estrella – N/A

~~Love Ewe, Inc. dba FastSigns~~ **FastSigns dba Love EWE, Inc. (*9/5/17)** - N/R

Meza Trophies and Plaques – N/R **Perky Press** – N/A

Positive Promotions - N/R

Regency Printing, Inc. – Yes

Rocks – School Wear – N/R

Roy Lown’s Classic Awards – No

Spectrum Technologies, Inc. – Yes, additional discounts apply for pricing beyond quantities listed in Lots 10-12

Spier Marketing Co. – No

~~**Weldon, Williams & Lick, Inc.**~~ – N/R

Trophies Associates -No

Universal Graphics, Inc. – N/A

6. In cases where purchases exceed or if order is larger than EQP, is there an additional discount?

A & M Awards - Yes

Positive Promotions - N/R

Advertising Specialties of El Paso – Yes

Big Media Inc. dba Big Media - Yes

Blue Ribbion Promotions dba Calfee Specialties – Will contact vendor to see if better pricing is available to member

C&M Plaque and Trophy, Inc. – A quote will be sent for each job

Carrion Enterprises – A & A Custom Engravers – No

Champion Trophies & Awards, Inc. – No

David’s Apparel, Inc. – No

Display Services, Inc. – No

D-Kast - Yes

Dream Ranch Office Supplies – N/R

El Paso Mail and Print Service - N/R

El Paso Reprographics – Yes

EP Promo Wear dba Corporate Connection - Yes, but would have to exceed 5000 pcs

Fastsigns Airway – Yes

Guynes Packaging and Printing Co. of Texas, LLC – No commodity does not use EQP

Happy Pictures – N/A

Julie’s Promotional Items – N/R

La Estrella – N/R

~~**Love Ewe, Inc. dba Fast Signs**~~ **FastSigns dba Love EWE, Inc.(*9/5/17)** - Yes

Meza Trophies and Plaques – N/R

Perky Press – N/R

Positive Promotions – No

Roy Lown's Classic Awards – Best and final offer will be at time of quote.

Regency Printing, Inc. – Yes

Rocks – School Wear – N/R

Spier Marketing Co. - No

Spectrum Technologies, Inc. – Yes

Trophies Associates – No

Universal Graphics, Inc. – N/R

Weldon, Williams & Lick, Inc. – N/R

7. Does vendor deliver? If so, is there a delivery charge? Distance / cost \$

A & M Awards - \$0 free delivery in El Paso County Area

Advertising Specialties of El Paso – No Charge when uniforms or products are imprinted in El Paso

Big Media Inc. dba Big Media - As per required / needed (within El Paso)

Blue Ribbion Promotions dba Calfee Specialties – Yes, pricing varies based on weight, distance and if rush shipping is required

C&M Plaque and Trophy, Inc. – No delivery

Carrion Enterprises – A & A Custom Engravers - Yes, \$25.00 - Within county of El Paso

Champion Trophies & Awards, Inc. - \$0

David's Apparel, Inc. - No

Display Services, Inc. – No El Paso Area Only

D-Kast – Yes, No charge

Dream Ranch Office Supplies – We drop ship

El Paso Mail and Print Service - N/R

El Paso Reprographics – Yes, No charge

EP Promo Wear dba Corporate Connection - If ordering decorated apparel, any order over \$250.00 is delivered free. This is not the same as freight cost. Apparel ships to us from manufacturer and then is either screen-printed or embroidered in our facility. It will be delivered free if over \$250.00, if under \$250.00 delivery charge is \$7.00. Pick-up is always available for all orders decorated in-house.

Fastsigns Airway – Yes, cost varies

Guynes Packaging and Printing Co. of Texas, LLC – FOB El Paso Texas

Happy Pictures – No

Julie's Promotional Items – Yes, no charge

La Estrella – N/A

~~Love Ewe, Inc. dba FastSigns~~ **FastSigns dba Love EWE, Inc. (*9/5/17)** - Depends on purchase

Meza Trophies and Plaques – N/R

Perky Press –Yes - \$0.50 mile

Positive Promotions - Free Standard Shipping – Deviations Attached

Regency Printing, Inc. - \$0 Yes

Rocks – School Wear – Yes, No charge

Roy Lown’s Classic Awards – Yes, delivery charge \$0.54 per mile, cost will be included with price quote based on discount provided.

Spectrum Technologies, Inc. - \$0

Spier Marketing Co. – N/R

Trophies Associates - \$0

~~Weldon, Williams & Lick, Inc.~~ – N/R

Universal Graphics, Inc. – Yes, \$7.50

Lot 1 - Items - Plaques, Award Trophies, Award Certificates, Medals, Clocks & Related Items pgs. 16-22

Lot 2 - Items - Drink ware -Ceramic Cups, Glass Mugs, Sports Bottles, and Squeeze Bottles & Related Items pgs. 23-28

Lot 3 - Items - Carrying Items, Duffel Bags, Conference Bags, and Umbrellas & Related – pgs. 29-36

Lot 4 - Items - Clothing, Caps, Shirts, Pants, Hooded Sweatshirts & Related – pgs.37-45

Lot 5 - Items - Office Supplies, Mouse Pads, Pencils, Pens, Notebooks & Related – pgs.46-50

Lot 6 - Items - Miscellaneous Promotional Gimmicks, Holiday Items & Related – pgs.51-54

Lot 7 - Items - Table Tents, Covers, Signage, Banners, Retractable Banners & Related – 55-63

Lot 8 - Items - Rubber Stamps, Decals, Name Plates, & Related – pgs.64-70

Lot 9 – Items - Game Room Tables – pgs. 71-73

Lot 10 – Items – binding, Booklet Making, Dye Cutting, Hole Punching, etc. – pgs.74-78

Lot 11- Printing – pgs. 79-83

Lot 12 – 13 – Other Services / School Pictures – pgs. 84-88

Vendor Contact – Pgs. 89 -90

Lot 1

Items - Plaques, Award Trophies, Award Certificates, Medals, Clocks & Related Items

A & M Awards

Primary Catalog	<u>Premier – Sport & Academic Awards</u> <u>Premier – Corporate Collection</u>
Discounts from catalog pricing %	<u>20%</u>
Vendor Website:	www.amawards.com
Engraving Cost	<u>\$0</u>
Additional Charges	<u>\$0</u>
EQP	<u>N</u>
ARO	<u>N/R</u>

Are All Additional Cost / Engraving Included in Discount? Yes

If not list details N/R

Catalogs: Premier- Sport & Academic Awards, Premier – Corporate Collection, Air Flyte, Rising Stars, P.D.U. Sport & Academy

Discounts from catalog pricing 20%
250 – 20%
2500 – 5000 – 25%
5000 – 30%

Check Available Options and Costs: Delivery Available Free Delivery in EPCounty

Advertising Specialties of El Paso

Primary Catalog	<u>AirFlyte</u>
Discounts from catalog pricing %	<u>10 %</u>
Vendor Website:	www.airflyte.com
Engraving Cost	<u>\$.05</u>
Additional Charges	<u>\$ N/R</u>
EQP	<u>Yes</u>
ARO	<u>N/R</u>

Are All Additional Cost / Engraving Included in Discount? No

If not list details Prices on catalogs

Catalogs: Tropar Catalog, JDS Discounts from catalog pricing 10%

Check Available Options and Costs: Delivery Available / Pick Up

Blue Ribbon Promotions dba Calfee Specialties

Primary Catalog Airflyte
Discounts from catalog pricing % 25 %
Vendor Website: www.calfeespecialties.com
Engraving Cost \$ 12.00
Additional Charges \$ 0
EQP No (Y/N)
ARO 7-12 days – after approval

Are All Additional Cost / Engraving Included in Discount? Yes (Y/N)

If not list details N/R

Catalogs: Simba www.simba.com Discounts from catalog pricing 25%

Check Available Options and Costs: Delivery Available / \$0 / Pick Up / Cartage Carrier
Cost will be included with price quote based on discount provided – no charge for in store pick up

C&M Plaque and Trophy, Inc.

Primary Catalog www.cmplaque.com
Discounts from catalog pricing % 25 %
Vendor Website: www.cmplaque.com
Engraving Cost \$.0
Additional Charges \$ 0
EQP Yes
ARO 1 week

Are All Additional Cost / Engraving Included in Discount? Yes

If not list details N/R

Catalogs: Airflyte Discounts from catalog pricing 15%

Check Available Options and Costs: Pick Up

Carrion Enterprises – A & A Custom Engravers

Primary Catalog PDU
Discounts from catalog pricing % 25%
Vendor Website: N/R
Engraving Cost \$0.15 per letter
Additional Charges \$25.00 logo setup
EQP Y
ARO 30 Days

Are All Additional Cost / Engraving Included in Discount? N

If not list details Only on Item

Catalogs: N/R Discounts from catalog pricing % N/R

Check Available Options and Costs: Delivery Available \$25.00

Champion Trophies & Awards, Inc.

Primary Catalog	<u>Premier Awards</u>
Discounts from catalog pricing %	<u>30%</u>
Vendor Website:	<u>www.premiercorporateawards.com/p</u>
Engraving Cost	<u>\$10.00</u>
Additional Charges	<u>\$0</u>
EQP	<u>Y</u>
ARO	<u>In house 1-2 weeks</u>

Are All Additional Cost / Engraving Included in Discount? N

If not list details Only items are discounted at 30% not the engraving cost.

Catalogs: Premier Awards / www.premiercorporateawards.com Discounts from catalog pricing 30%

Check Available Options and Costs: Delivery Available \$0/ Pick Up / Cartage Carrier

David's Apparel, Inc.

Primary Catalog	<u>Premier Sport</u>
Discounts from catalog pricing %	<u>25 %</u>
Vendor Website:	<u>www.davidsapparel.com</u>
Engraving Cost	<u>\$ 2.00 per line after 2nd line</u>
Additional Charges	<u>\$ See Below</u>
EQP	<u>No (Y/N)</u>
ARO	<u>2 weeks</u>

Are All Additional Cost / Engraving Included in Discount? No (Y/N)

If not list details Catalog pricing does not include engraving. Engraved plates include two lines engraving, engraving after starting on 3rd line is \$2.00 per line.

Laser Department (Trophies & Plaques)

Trophies	Custom, Sizes & Color Trophies for Sporting Events, Car Shows, Office Events & Appreciation
Plaques	A Variety of Custom Wood, Glass & Acrylic Plaques for all Types of Events or Appreciation Gifts /Employee Incentives Plaques
Nametags	Custom Engraved Nametags with Magnetic Backing or Pin
ADA Signage	Custom & Stock ADA Bathroom- Handicap & Variety of Signs with or without Braille
Door Inserts	Custom Personalized Door Inserts with or without Bracket
Desk Accessories	Name Bracket with Personalized Inserts for Desks, Clocks & Pen Holders with Logo & Name
Wood Items	Solid Wood Pens / Pencils with or without Case Engraved
Custom Acrylic Cuts	Custom Acrylic Cuts for Custom Plaques or for Special Gifts

Catalogs: Premier Corporate Collection / Academic Awards Discounts from catalog pricing 25 %

Check Available Options and Costs: Pick Up

El Paso Mail and Print Service

Primary Catalog EPmailprint.espwebsite.com
Discounts from catalog pricing % 25%
Vendor Website: www.epmailprint.com
Engraving Cost \$4.00 line
Additional Charges \$5.00 line
EQP N/R
ARO N/R
Are All Additional Cost / Engraving Included in Discount? No

If not list details N/R

Catalogs: N/R Discounts from catalog pricing N/R

Check Available Options and Costs N/R

EP Promo Wear dba Corporate Connection

Primary Catalog Airflyte Personalized Recognition / www.airflytepromo.com
Discounts from catalog pricing % 20%
Vendor Website: www.corpconn.net
Engraving Cost \$4.50 up to 4 lines
Additional Charges \$60.00 Set-up fee laser sublimation
EQP N
ARO 7 – 10 days from proof approval

Are All Additional Cost / Engraving Included in Discount? No

If not list details Discounts apply only to item, not set-up fees, run charges or engraving lines or personalization (names)

Catalogs: Airflyte, Jaffa Discounts from catalog pricing 20%

Check Available Options and Costs: N/R on Delivery Available / Pick Up Yes

Gwinn Co. / Advertising Promotional Product

Primary Catalog Tropar Airflyte 2016
Discounts from catalog pricing % 29%
Vendor Website: tropar@airflyte.com
Engraving Cost Starts at \$2.00
Additional Charges Depends on size and detail
EQP No
ARO Trophies and Plaques: 5 days / Certificates: 4 days / Medals: 6 days

Are All Additional Cost / Engraving Included in Discount? No

If not list details Engraving cost depends on size, quantity and detail.

Catalogs: Certificate Source Discounts from catalog pricing 30%

Check Available Options and Costs: Plaques, award trophies, award certificates and medals . / Delivery Available \$0 For local delivery

Happy Pictures

Primary Catalog	<u>JDS Awards</u>
Discounts from catalog pricing %	<u>20%</u>
Vendor Website:	<u>www.happypictures.com</u>
Engraving Cost	<u>\$ included</u>
Additional Charges	<u>\$ No Charge</u>
EQP	<u>No</u>
ARO	<u>2 weeks</u>

Are All Additional Cost / Engraving Included in Discount? Yes

If not list details below 9 x 12 photo plaque \$12.50 – Discount minus 20% = \$10.00 perplaque

Catalogs: Custom Items Discounts from catalog pricing 20%

Check Available Options and Costs: Delivery Available / Cartage Carrier All -No charge for delivery up to 80 miles, all others deliveries FedEx, USPS, UPS

Julie's Promotional Items

Primary Catalog	<u>Norwood</u>
Discounts from catalog pricing %	<u>10%</u>
Vendor Website:	<u>N/A</u>
Engraving Cost	<u>\$0.15 x letter</u>
Additional Charges	<u>\$25.00 setup</u>
EQP	<u>Yes</u>
ARO	<u>N/R</u>

Are All Additional Cost / Engraving Included in Discount? No

If not list details N/R

Catalogs: JDC Discounts from catalog pricing 10%

Check Available Options and Costs: Delivery Available \$0 / PickUp

Meza Trophies and Plaques

Primary Catalog	<u>Airflyte/Classic Medallics</u>
Discounts from catalog pricing %	<u>50-20%</u>
Vendor Website:	<u>www.mezatrophies.com</u>
Engraving Cost	<u>\$0.10 plaques \$0.15 acrylic and wood \$0.20 glass</u>
Additional Charges	<u>\$1.75 Logo</u>
EQP	<u>Yes</u>
ARO	<u>Same day – 3 days</u>

Are All Additional Cost / Engraving Included in Discount? No

If not list details For large quantities we give flat rate or include engraving in discount. Same for logo sometimes there is more than one logo. We will also work with our customers based on their budgets. Freight cost is included unless customer needs an overnight item. Delivery is included. 50% discount for trophy orders \$5,000.00 and over.

Catalogs: Airflyte/Classic Medallics Discounts from catalog pricing 20 - 50%

Check Available Options and Costs: Delivery Available \$0 / Pick Up

Positive Promotions

Primary Catalog	<u>Any Positive Promotions Catalog</u>
Discounts from catalog pricing %	<u>5 %</u>
Vendor Website:	<u>www.positivepromotions.com</u>
Engraving Cost	<u>\$ N/R</u>
Additional Charges	<u>\$ N/R</u>
EQP	<u>No</u>
ARO	<u>15-20 days after art work approval</u>

Are All Additional Cost / Engraving Included in Discount? No

If not list details below Listed set-up / engraving fee's will apply

Catalogs: Any Positive Promotions Catalog Discounts from catalog pricing 5 %

Check Available Options and Costs: Delivery Available \ Cartage Carrier Fed Ex

Roy Lown's Classic Awards

Primary Catalog	<u>Airflyte</u>
Discounts from catalog pricing %	<u>35 %</u>
Vendor Website:	<u>www.roylown.com</u>
Engraving Cost	<u>\$ 13.50</u>
Additional Charges	<u>\$ 7.50 – 20.00 set-up charge</u>
EQP	<u>No</u>
ARO	<u>3-7 days – rush available</u>

Are All Additional Cost / Engraving Included in Discount? No

If not list details \$25.00 art charge if vectored artwork is not provided

Catalogs: Rising Stars / Catalog for medals, certificates and related items Discounts from catalog pricing 5 %

Check Available Options and Costs: Delivery Available \$0.54 per mile / Pick Up - Cost will be included with price quote based on discount provided – no charge for in store pick up

Spier Marketing Co.

Primary Catalog	<u>Various</u>
Discounts from catalog pricing %	<u>30%</u>
Vendor Website:	<u>N/A</u>
Engraving Cost	<u>N/R</u>
Additional Charges	<u>N/R</u>
EQP	<u>Y</u>
ARO	<u>5-7 business days</u>

Are All Additional Cost / Engraving Included in Discount? Yes

If not list details below N/R

Catalogs: N/R Discounts from catalog pricing N/R

Check Available Options and Costs: N/R

Trophies Associates

Primary Catalog	<u>Continental, Air Flyte, JDS</u>
Discounts from catalog pricing %	<u>30%</u>
Vendor Website:	<u>Trophiesassoc.com</u>
Engraving Cost	<u>\$0</u>
Additional Charges	<u>\$0</u>
EQP	<u>Yes</u>
ARO	<u>Yes</u>

Are All Additional Cost / Engraving Included in Discount? Yes

If not list details N/R

Catalogs: Continental, Air Flyte, JDS Discounts from catalog pricing 30%

Check Available Options and Costs: Delivery Available \$0 / Pick Up / Cartage Carrier

Lot 2

Items - Drink ware -Ceramic Cups, Glass Mugs, Sports Bottles, and Squeeze Bottles & Related Items - (To include one color imprint)

Advertising Specialties of El Paso

Primary Catalog	<u>Hit Promotional</u>
Discounts from catalog pricing %	<u>10 %</u>
Vendor Website:	<u>www.hitpromo.net</u>
Second color imprint price	<u>\$.30</u>
Set up charge	<u>\$Free</u>
Additional Charges	<u>\$No</u>
EQP	<u>Yes (Y/N)</u>
ARO	<u>N/R</u>

Are All Additional Cost / Second color imprint / Set up charge Included in Discount? Yes (Y/N)

List details Quantity specials throughout year, closeouts for best savings, see catalogs

Catalogs: Norwood Discounts from catalog pricing 10 %

Check Available Options and Costs: Delivery Available / Pick Up - All products will be delivered to school at the most economical cost available

Blue Ribbion Promotions dba Calfee Specialties

Primary Catalog	<u>Custom Crest / www.customcrest.com</u>
Discounts from catalog pricing %	<u>25 %</u>
Vendor Website:	<u>www.calfeespecialties.com</u>
Second color imprint price	<u>\$ 0.35 to 0.45 run charge</u>
Set up charge	<u>\$ 50.00 per color</u>
Additional Charges	<u>\$ N/R</u>
EQP	<u>Yes (Y/N)</u>
ARO	<u>5-15 business days after artwork approval</u>

Are All Additional Cost / Second color imprint / Set up charge Included in Discount? N/R (Y/N)

List details N/R

Catalogs: American Zebra Line www.americanzebra.net / Beacon www.beaconpromotions.com / Evans www.evans-mfg.com

Discounts from catalog pricing 25%

Check Available Options and Costs: Delivery Available \$0 / Pick Up / Cartage Carrier

Carrion Enterprises – A & A Custom Engravers

Primary Catalog	<u>JDS - Glass Mugs Only</u>
Discounts from catalog pricing %	<u>25%</u>
Vendor Website:	<u>N/R</u>
Second color imprint price	<u>N/R</u>
Set up charge	<u>\$25.00</u>
Additional Charges	<u>N/R</u>
EQP	<u>Yes</u>
ARO	<u>30 days</u>

Are All Additional Cost / Second color imprint / Set up charge Included in Discount? Y

List details N/R

Catalogs: N/R Discounts from catalog pricing N/R

Check Available Options and Costs: Delivery Available \$25.00

Champion Trophies & Awards, Inc.

Primary Catalog	<u>Crestline – not provided</u>
Discounts from catalog pricing %	<u>30%</u>
Vendor Website:	<u>www.crestline.com</u>
Second color imprint price	<u>\$2 additional</u>
Set up charge	<u>\$25.00</u>
Additional Charges	<u>N/R</u>
EQP	<u>Yes</u>
ARO	<u>4-6 weeks</u>

Are All Additional Cost / Second color imprint / Set up charge Included in Discount? N

List details Only actual items are 30% off total, setup fee and 2nd color not discounted.

Catalogs: N/R Discounts from catalog pricing 30%

Check Available Options and Costs: Delivery Available \$0 / Pick Up / Cartage Carrier

David's Apparel, Inc.

Primary Catalog Tj Promotions Fargo Line / www.tjpromo.com
Discounts from catalog pricing % 25 %
Vendor Website: www.davidsapparel.com
Second color imprint price \$ 1.00
Set up charge \$ 50.00
Additional Charges \$ N/A
EQP No (Y/N)
ARO 2 weeks

Are All Additional Cost / Second color imprint / Set up charge Included in Discount? Yes (Y/N)

List details below

Digital Printing

Signs / Banners Full Color Printed Signs / Banners for Indoor or Outdoor use with Grommets for Hanging or without
Tiles Full Color Custom Tiles for Wall Mounting or Gifts
Perforated Plastic Full Color Perforated Plastic for use on Car Windows or Business Windows & Doors
Corrugated Plastic Durable Corrugated Plastic Full Color Signs Cut to Size
Aluminum Sheet Full Color Print on White Aluminum Signs such as Traffic Signs for Decoration or Gifts
Ceiling Tiles Full Color Print on Ceiling Tiles Great for Dr. Offices, Pediatric Offices & Dental Offices
Glass Full Color Custom Print on Glass Windows for Business

Pricing varies depending on item, second side, second color are extra to be determined depending item, full color may be available at extra charge.

Catalogs: Evans www.evans-mfg.com Discounts from catalog pricing 25%

Check Available Options and Costs: Pick Up / CartageCarrier

El Paso Mail and Print Service

Primary Catalog EPMailprint.espwebsite.com
Discounts from catalog pricing % 25%
Vendor Website: www.epmailprint.com
Second color imprint price \$2.00
Set up charge \$40.00
Additional Charges \$40.00 for additional color
EQP Yes
ARO 12-18 business days

Are All Additional Cost / Second color imprint / Set up charge Included in Discount? Yes

List details N/R

Catalogs: N/R Discounts from catalog pricing N/R

Check Available Options and Costs: N/R

EP Promo Wear dba Corporate Connection

Primary Catalog	<u>Hit Promotional Products</u>
Discounts from catalog pricing %	<u>18%</u>
Vendor Website:	<u>www.corpconn.net www.hitpromo.net</u>
Second color imprint price	<u>\$0.50 per additional color per location</u>
Set up charge	<u>\$50.00 per color for screen printing / laser engraving</u>
Additional Charges	<u>Embroidery digitizing tape charge \$45.00</u>
EQP	<u>Yes</u>
ARO	<u>Lead time is 5-7 days after proof approval</u>

Are All Additional Cost / Second color imprint / Set up charge Included in Discount? **No**

List details below **Discount only applies to item. Set-up fees, second color imprints or multiple color prints are not discounted.**

Catalogs: **Norwood, Crown products / Leeds / Sweda / Evans / Bic Graphics / Target line**

Discounts from catalog pricing **EQP% Customer will receive EQP on any qty as long as they order the min. Additional discounts will apply when ordering more than EQP qty. and will be quoted. . EQP is approx. 18% discount**

Check Available Options and Costs: **N/R**

Fastsigns Airway

Primary Catalog	<u>Various catalogs – Drinkware, ceramic cups, glass mugs, sports bottles</u>
Discounts from catalog pricing %	<u>5%</u>
Vendor Website:	<u>fastsigns.com/144</u>
Second color imprint price	<u>\$0</u>
Set up charge	<u>\$0</u>
Additional Charges	<u>\$40.00 Design fee may apply</u>
EQP	<u>Yes</u>
ARO	<u>Varies on item ordered</u>

Are All Additional Cost / Second color imprint / Set up charge Included in Discount? **Yes**

List details **N/R**

Catalogs: **Fastsigns.com/144** Discounts from catalog pricing **5%**

Check Available Options and Costs: **Delivery Available Yes/ Orders above \$50.00 / Pick Up / Cartage Carrier For a fee**

Gwinn Co. / Advertising Promotional Product

Primary Catalog Glass America
Discounts from catalog pricing % 18%
Vendor Website: www.glassamerica.com
Second color imprint price \$0.67
Set up charge \$45.00
Additional Charges \$5.00 Factory insists on special shipping boxes – price per box.
EQP No
ARO Glassware: week at factory then shipping

Are All Additional Cost / Second color imprint / Set up charge Included in Discount? No

List details N/R

Catalogs: Glass America Discounts from catalog pricing 18%

Check Available Options and Costs: Delivery Available \$0 / Pick Up / Cartage Carrier

Julie's Promotional Items

Primary Catalog Norwood, Hitpro
Discounts from catalog pricing % 10%
Vendor Website: N/R
Second color imprint price \$0.90
Set up charge \$0
Additional Charges \$0
EQP Yes
ARO \$0

Are All Additional Cost / Second color imprint / Set up charge Included in Discount? N/R

List details N/R

Catalogs: Norwood / Hitpromo Discounts from catalog pricing 10%

Check Available Options and Costs: Delivery Available \$0 / Pick Up / Cartage Carrier

Positive Promotions

Primary Catalog Any Positive Promotions Catalog
Discounts from catalog pricing % 5%
Vendor Website: www.positivepromotions.com
Second color imprint price
Set up charge Varies / Item as noted in catalog or outline
Additional Charges
EQP No (Y/N)
ARO 15-20 days after art work approval

Are All Additional Cost / Second color imprint / Set up charge Included in Discount? No (Y/N)

List details All listed additional fees will apply

Catalogs: Any Positive Promotions Catalog Discounts from catalog pricing 5%

Check Available Options and Costs: Delivery Available / Cartage Carrier Fed Ex

Roy Lown's Classic Awards

Primary Catalog Hit Promotional / www.hitpromo.net
Discounts from catalog pricing % 5%
Vendor Website: www.roylown.com
Second color imprint price \$ as per catalog
Set up charge \$ as per catalog
Additional Charges \$ as per catalog
EQP No (Y/N)
ARO 12-21 days

Are All Additional Cost / Second color imprint / Set up charge Included in Discount? No

List details \$25.00 art work charge if vectored art work is not provided, indicating 15% mark up on published price, on unit cost only

Catalogs: Hit Promotional / www.hitpromo.net Discounts from catalog pricing 5%

Check Available Options and Costs: Delivery Available \$0.54 per mile / Pick Up - Cost will be included with price quote based on discount provided – no charge for in store pick up

Spier Marketing Co.

Primary Catalog Various
Discounts from catalog pricing % 35%
Vendor Website: N/A
Second color imprint price \$0
Set up charge \$0
Additional Charges \$0
EQP No
ARO 5-7 business days

Are All Additional Cost / Second color imprint / Set up charge Included in Discount? Yes

List details below N/R

Catalogs: Various Discounts from catalog pricing 35%

Check Available Options and Costs: N/R

Trophies Associates

Primary Catalog Hit Promotional Products
Discounts from catalog pricing % 20%
Vendor Website: Trophiesassoc.com
Second color imprint price \$10.00
Set up charge \$25.00
Additional Charges \$0
EQP Yes
ARO Yes

Are All Additional Cost / Second color imprint / Set up charge Included in Discount? Yes

List details N/R

Catalogs: Hit Promotional Products Discounts from catalog pricing 20%

Check Available Options and Costs: Delivery Available / \$0 / Pick Up / Cartage Carrier

Lot 3

Items - Carrying Items, Duffel Bags, Conference Bags, and Umbrellas & Related - (To include one color imprint)

Advertising Specialties of El Paso

Primary Catalog	<u>Hit Promotional</u>
Discounts from catalog pricing %	<u>10 %</u>
Vendor Website:	<u>www.hitpromo.net</u>
Second color imprint price	<u>\$.30</u>
Set up charge	<u>\$No</u>
Screen Print	<u>\$ All prices include one color imprint</u>
Silk Screening	<u>\$N/R</u>
EQP	<u>Yes (Y/N)</u>
ARO	<u>N/R</u>

Are All Additional Cost / Second color imprint / Set up charge Included in Discount? Yes

List details No set up charges, quantity specials see catalogs

Catalogs: Norwood, All-in One, Pepco Discounts from catalog pricing 10%

Check Available Options and Costs: Delivery Available / Pick Up

Blue Ribbion Promotions dba Calfee Specialties

Primary Catalog	<u>Hit Promotional / www.hitpromo.net</u>
Discounts from catalog pricing %	<u>20-25 %</u>
Vendor Website:	<u>www.calfeespecialties.com</u>
Second color imprint price	<u>\$ 50.00 per color / run charge \$0.50-\$0.60</u>
Set up charge	<u>\$ 50.00</u>
Screen Print	<u>\$ Included</u>
Silk Screening	<u>\$ Included</u>
EQP	<u>Yes (Y/N)</u>
ARO	<u>10-15 days after artwork approval</u>

Are All Additional Cost / Second color imprint / Set up charge Included in Discount? No

List details Discount applies to item with one color imprint

Catalogs: Norwood www.norwood.com / Custom Crest www.customcrest.com / Evans www.evans-mfg.com / Prime www.primeline.com
Bic www.bicgraphic.com

Discounts from catalog pricing 25%

Check Available Options and Costs: Delivery Available \$0 / Pick Up / Cartage Carrier

Carrion Enterprises – A & A Custom Engravers

Primary Catalog SANMAR
Discounts from catalog pricing % 25%
Vendor Website: N/R
Second color imprint price \$0.75
Set up charge \$25.00
Screen Print N/R
Silk Screening N/R
EQP Yes
ARO 30 days
Are All Additional Cost / Second color imprint / Set up charge / Screen Print / Silk Screening charges Included in Discount? Yes

List details N/R

Catalogs: N/R Discounts from catalog pricing N/R

Check Available Options and Costs: Delivery Available \$25.00

Champion Trophies & Awards, Inc.

Primary Catalog Crestline – not provided
Discounts from catalog pricing % 30%
Vendor Website: www.crestline.com
Second color imprint price \$2 additional
Set up charge \$25.00
Screen Print \$5.75
Silk Screening \$5.75
EQP Yes
ARO 4-6 weeks

Are All Additional Cost / Second color imprint / Set up charge / Screen Print / Silk Screening charges Included in Discount? No

List details Only items are 30% off not setup charge, 2nd color, screen print or silk screen.

Catalogs: Crestline Discounts from catalog pricing 30%

Check Available Options and Costs: Delivery Available \$0 / Pick Up / Cartage Carrier

David's Apparel, Inc.

Primary Catalog	<u>Evans / www.evans-mfg.com</u>
Discounts from catalog pricing %	<u>25 %</u>
Vendor Website:	<u>www.davidsapparel.com</u>
Second color imprint price	<u>\$ 1.00</u>
Set up charge	<u>\$ 50.00</u>
Screen Print	<u>\$ Varies</u>
Silk Screening	<u>\$ Varies</u>
EQP	<u>NO (Y/N)</u>
ARO	<u>2 weeks</u>

Are All Additional Cost / Second color imprint / Set up charge Included in Discount? **No**

List details below

Screen Printing

T-Shirts	Assorted Colors & Styles - 50% Cotton /50% Polyester, 100% Cotton & 100 % Polyester
Baseball T-S	Two Tone 3/4 Sleeve T-S - 50% Cotton /50% Polyester, 100% Cotton & 100 % Polyester
Bags	Variety of Drawstring Bags, Duffel Bags, Tote Bags, Travel Bags, Coolers & Backpacks
Sweatshirts / Pants	Hooded w/ or without Zipper, Crewneck Sweatshirts / Pants (Adult & Youth)
Shorts	Sports Shorts, Reversible, Two Tone (Adult & Youth) - 50% Cotton /50% Polyester, 100% Cotton & 100 % Polyester
Jerseys	Variety of Sports Jerseys, Reversible, Two Tone (Adult & Youth) - 50% Cotton /50% Polyester, 100% Cotton & 100 % Polyester
Caps	NIKE & Other Brand Names, Mesh, FlexfitT, Flatbill, 5 Panel, Low / High Profile & ManyMore
Baby Items	T-S, Bibs, Beanies, Polos, Blankets, Caps /Hats & Towels
Reflective Apparel	Safety Vest, Safety Green & Orange T-S, Long Sleeve & Short Sleeve in DifferentMaterials
Flags & Tablecloths	Screen Printed Flags & Tablecloth Runners or Tablecloth

Multiple colors charges may apply, full color print may be available per item, see catalog or site

Catalogs: Evans / www.evans-mfg.com Discounts from catalog pricing 25 %

Check Available Options and Costs: **Pick Up**

El Paso Mail and Print Service

Primary Catalog	<u>EPmailprint.espsite.com</u>
Discounts from catalog pricing %	<u>25%</u>
Vendor Website:	<u>www.epmailprint.com</u>
Second color imprint price	<u>\$1.00</u>
Set up charge	<u>\$35.00</u>
Screen Print	<u>\$20.00</u>
Silk Screening	<u>\$N/R</u>
EQP	<u>N/R</u>
ARO	<u>15-20 days (business)</u>

Are All Additional Cost / Second color imprint / Set up charge / Screen Print / Silk Screening charges Included in Discount? **Yes**

List details Please refer to order form on website

Catalogs: N/R Discounts from catalog pricing N/R

Check Available Options and Costs: N/R

EP Promo Wear dba Corporate Connection

Primary Catalog Leeds
Discounts from catalog pricing % 18%
Vendor Website: www.leedsworld.com
Second color imprint price \$0.35
Set up charge \$75.00 Deboss One Location
Screen Print \$95.00 Multi-color imprints. Run charges apply and vary per product
Silk Screening \$55.00
EQP Yes
ARO Lead Time is 5-12 days plus transit time from proof approval
Are All Additional Cost / Second color imprint / Set up charge / Screen Print / Silk Screening charges Included in Discount? No

List details Discounts apply to item/product only.

Catalogs: Leeds, Hit, Sweda, SanMar Discounts from catalog pricing EQP% Customer will receive End Qty Pricing as long as they order the catalog minimum. Additional discounts will apply beyond EQP

Check Available Options and Costs: Pick Up / Cartage Carrier

Gwinn Co. / Advertising Promotional Product

Primary Catalog Hit Promotional Products
Discounts from catalog pricing % 16%
Vendor Website: www.hitpromo.net
Second color imprint price \$0.50
Set up charge \$50.00
Screen Print \$0.50
Silk Screening \$0.50
EQP No
ARO Carrying items can e imprinted in 3 to 4 days.

Are All Additional Cost / Second color imprint / Set up charge / Screen Print / Silk Screening charges Included in Discount? No

List details N/R

Catalogs: Hit Promotional Products Discounts from catalog pricing 16%

Check Available Options and Costs: Delivery Available \$0 / Pick Up / Cartage Carrier

Julie's Promotional Items

Primary Catalog Hit Promotional Products
Discounts from catalog pricing % 10%
Vendor Website: N/A
Second color imprint price \$0.40
Set up charge \$45.00
Screen Print \$45.00 set up
Silk Screening \$45.00
EQP Yes
ARO 0

Are All Additional Cost / Second color imprint / Set up charge / Screen Print / Silk Screening charges Included in Discount? Yes

List details N/R

Catalogs: Hit Promotional Products Discounts from catalog pricing 10%

Check Available Options and Costs: Delivery Available \$0 / Pick Up / Cartage Carrier

La Estrella

Primary Catalog San Mar / www.sanmar.com
Discounts from catalog pricing % 10 %
Vendor Website: www.laestrellauniforms.com
Second color imprint price \$ Based on quantity
Set up charge \$ Based on quantity
Screen Print \$ Based on quantity
Silk Screening \$ Based on quantity
EQP N/R (Y/N)
ARO N/R

Are All Additional Cost / Second color imprint / Set up charge Included in Discount? Yes (Y/N)

Catalogs: San Mar / www.sanmar.com Discounts from catalog pricing 10 %

List details below

<u>Quantity</u>	<u>1 color</u>	<u>2 colors</u>	<u>3 colors</u>	<u>4 colors</u>	<u>5 colors</u>	<u>6 colors</u>
12 to 36	1.5	2.5	3	3.5	4	4.5
37-72	0.75	1.25	1.6	1.95	2.3	2.65
73-144	0.5	0.9	1.25	1.6	1.95	2.3
144-250	0.45	0.8	1.15	1.5	1.85	2.2
251-499	0.4	0.6	0.75	0.85	0.95	1.05
500-10000	3	0.5	0.65	0.75	0.85	0.95
Art	25	35	48	60	70	80

Check Available Options and Costs: Delivery Available \$0 / Pick Up

Positive Promotions

Primary Catalog Any Positive Promotions Catalog
Discounts from catalog pricing % 5 %
Vendor Website: www.positivepromotions.com
Second color imprint price Varies / Item as noted in catalog or outline
Set up charge
Screen Print
Silk Screening
EQP No
ARO 15-20 days after art work approval

Are All Additional Cost / Second color imprint / Set up charge Included in Discount? No (Y/N)

List details All listed additional fees will apply

Catalogs: Any Positive Promotions Catalog Discounts from catalog pricing 5 %

Check Available Options and Costs: Delivery Available Yes / Cartage Carrier FedEx

Rocks – School Wear

Primary Catalog	<u>SanMar/Alpha Broder</u>
Discounts from catalog pricing %	<u>25%</u>
Vendor Website:	<u>www.rockst.com</u>
Second color imprint price	<u>See Chart</u>
Set up charge	<u>See Chart</u>
Screen Print	<u>See Chart</u>
Silk Screening	<u>See Chart</u>
EQP	<u>No</u>
ARO	<u>7-10 days</u>

Are All Additional Cost / Second color imprint / Set up charge / Screen Print / Silk Screening charges Included in Discount?

No See Chart

List details

2015-01		<u>1 COLOR</u>		<u>2 COLOR</u>		<u>3 COLOR</u>		<u>4 COLOR</u>	
		<u>WHITE</u>	<u>COLOR</u>	<u>WHITE</u>	<u>COLOR</u>	<u>WHITE</u>	<u>COLOR</u>	<u>WHITE</u>	<u>COLOR</u>
QTY	12	3.44	3.71	6.59	6.98	9.70	10.13	12.84	13.32
	13	3.23	3.50	6.16	6.55	9.06	9.49	11.99	12.46
	14	3.05	3.31	5.79	6.18	8.51	8.94	11.25	11.73
	15	2.89	3.15	5.48	5.87	8.04	8.46	10.62	11.10
	16	2.75	3.02	5.20	5.59	7.62	8.05	10.06	10.54
	17	2.63	2.89	4.95	5.34	7.25	7.68	9.57	10.05
	18	2.52	2.78	4.74	5.12	6.93	7.35	9.14	9.61
	19	2.42	2.69	4.54	4.93	6.63	7.06	8.75	9.22
	20	2.33	2.60	4.37	4.75	6.37	6.80	8.40	8.87
	21	2.25	2.52	4.21	4.60	6.13	6.56	8.08	8.56
	22	2.18	2.45	4.06	4.45	5.92	6.34	7.79	8.27
	23	2.12	2.38	3.93	4.32	5.72	6.15	7.53	8.00
	24-35	1.80	2.06	3.29	3.68	4.76	5.19	6.25	6.73
	36-47	1.47	1.74	2.64	3.03	3.78	4.21	4.94	5.42
	48-59	1.29	1.56	2.28	2.67	3.24	3.67	4.22	4.70
	60-71	1.18	1.44	2.05	2.44	2.90	3.33	3.77	4.24
	72-83	1.10	1.36	1.89	2.28	2.66	3.09	3.45	3.93
	84-95	1.04	1.31	1.78	2.17	2.49	2.92	3.22	3.70
	96-107	0.99	1.26	1.69	2.08	2.36	2.78	3.05	3.52
	108-119	0.96	1.23	1.62	2.01	2.25	2.68	2.91	3.38
	120-131	0.93	1.20	1.56	1.95	2.17	2.60	2.80	3.27
	132-143	0.91	1.18	1.52	1.91	2.10	2.53	2.70	3.18
	144-203	0.86	1.13	1.42	1.81	1.95	2.38	2.50	2.98
	204-287	0.80	1.07	1.30	1.69	1.78	2.21	2.28	2.75
Production Rate	100	60	80	45	70	40	60	35	

Catalogs: SanMar / Alpha Broder Discounts from catalog pricing 25%

Check Available Options and Costs: Delivery Available / \$0 / PickUp

Roy Lown's Classic Awards

Primary Catalog	<u>Hit Promotional / www.hitpromo.net</u>
Discounts from catalog pricing %	<u>5 %</u>
Vendor Website:	<u>www.roylown.com</u>
Second color imprint price	<u>\$ as per catalog</u>
Set up charge	<u>\$ as per catalog</u>
Screen Print	<u>\$ as per catalog</u>
Silk Screening	<u>\$ as per catalog</u>
EQP	<u>No (Y/N)</u>
ARO	<u>12-21 days</u>

Are All Additional Cost / Second color imprint / Set up charge Included in Discount? No

List details \$25.00 art work charge if vectored art work is not provided, indicating 15% mark up on published price, on unit cost only

Check Available Options and Costs: Delivery Available \$0.54 per mile / Pick Up - Cost will be included with price quote based on discount provided - no charge for in store pick up

Trophies Associates

Primary Catalog	<u>Hit Promotional Products</u>
Discounts from catalog pricing %	<u>25%</u>
Vendor Website:	<u>Trophiesassoc.com</u>
Second color imprint price	<u>\$1.50</u>
Set up charge	<u>\$25.00</u>
Screen Print	<u>\$1.00</u>
Silk Screening	<u>\$1.00</u>
EQP	<u>Yes</u>
ARO	<u>Yes</u>

Are All Additional Cost / Second color imprint / Set up charge / Screen Print / Silk Screening charges Included in Discount? Yes

List details N/R

Catalogs: Hit Promotional Products Discounts from catalog pricing 25%

Check Available Options and Costs: Delivery Available / \$0 / Pick Up / Cartage Carrier

Positive Promotions

Primary Catalog	<u>Any Positive Promotions Catalog</u>
Discounts from catalog pricing %	<u>5 %</u>
Vendor Website:	<u>www.positivepromotions.com</u>
Second color imprint price	<u>\$ _____</u>
Embroidery Charge	<u>\$ _____</u>
Screen Print Charge	<u>\$ _____ Varies / Item as noted in catalog or outline</u>
Silk Screening Charge	<u>\$ _____</u>
Set up charge	<u>\$ _____</u>
EQP	<u>No (Y/N)</u>
ARO	<u>15-20 days after art work approval</u>

Are All Additional Cost / Second color imprint / Set up charge / Screen Print / Silk Screening charges Included in Discount? No

List details below All additional costs are as shown in catalog or online

Catalogs: Any Positive Promotions Catalog Discounts from catalog pricing 5%

Check Available Options and Costs: Delivery Available / Cartage Carrier Fed Ex

Spier Marketing Co.

Primary Catalog	<u>Various</u>
Discounts from catalog pricing %	<u>35%</u>
Vendor Website:	<u>\$0</u>
Second color imprint price	<u>\$0</u>
Embroidery Charge	<u>\$0</u>
Screen Print Charge	<u>\$0</u>
Silk Screening Charge	<u>\$0</u>
Set up charge	<u>\$0</u>
EQP	<u>No</u>
ARO	<u>5-7 business days</u>

Are All Additional Cost / Second color imprint / Set up charge / Screen Print / Silk Screening charges Included in Discount? Yes

List details N/R

Catalogs: Various Discounts from catalog pricing 35%

Check Available Options and Costs: N/R

Lot 4

Items - Clothing, Caps, Shirts, Pants, Hooded Sweatshirts & Related - (To include one color imprint)

Advertising Specialties of El Paso

Primary Catalog	<u>San Mar</u>
Discounts from catalog pricing %	<u>10 %</u>
Vendor Website:	<u>www.sanmar.com</u>
Second color imprint price	<u>\$.50</u>
Embroidery Charge	<u>\$ 5.00</u>
Screen Print Charge	<u>\$ 1.50</u>
Silk Screening Charge	<u>\$Yes</u>
Set up charge	<u>\$None</u>
EQP	<u>Yes (Y/N)</u>
ARO	<u>N/R</u>

Are All Additional Cost / Second color imprint / Set up charge / Screen Print / Silk Screening charges Included in Discount? Yes

List details No set up, see catalogs

Catalogs: Holloway, TeamWork, Pro Celebrity Discounts from catalog pricing 10%

Check Available Options and Costs: Delivery Available / Pick Up

Blue Ribbon Promotions dba Calfee Specialties

Primary Catalog	<u>San Mar / www.sanmar.com</u>
Discounts from catalog pricing %	<u>15 %</u>
Vendor Website:	<u>www.calfeespecialties.com</u>
Second color imprint price	<u>\$ see below</u>
Embroidery Charge	<u>\$ see below</u>
Screen Print Charge	<u>\$ see below</u>
Silk Screening Charge	<u>\$ see below</u>
Set up charge	<u>\$ 25.00 per color</u>
EQP	<u>No</u>
ARO	<u>5-15 days after artwork approval</u>

Are All Additional Cost / Second color imprint / Set up charge / Screen Print / Silk Screening charges Included in Discount? No

List details Embroidery cost will vary depending on stich count, locations and personalization. Screen printing costs are calculated by quantity, number of imprint colors, locations & personalization's

Catalogs: Alpha Broder www.alphabroder.com /Holloway www.hollowayusa.com / Badger Sport www.badgersport.com

Discounts from catalog pricing 25 %

Check Available Options and Costs: Delivery Available \$0 / Pick Up / Cartage Carrier

Carrion Enterprises – A & A Custom Engravers

Primary Catalog	<u>SanMar</u>
Discounts from catalog pricing %	<u>25%</u>
Vendor Website:	<u>N/R</u>
Second color imprint price	<u>\$0.75</u>
Embroidery Charge	<u>\$3.00</u>
Screen Print Charge	<u>N/R</u>
Silk Screening Charge	<u>N/R</u>
Set up charge	<u>\$20.00 Screen print set-up</u>
EQP	<u>Yes</u>
ARO	<u>30 days</u>

Are All Additional Cost / Second color imprint / Set up charge / Screen Print / Silk Screening charges Included in Discount? **Yes**

List details **Add \$10.00 per color on screen printing set-up**

Catalogs: **N/R** Discounts from catalog pricing **N/R**

Check Available Options and Costs: **Delivery Available / \$25.00**

Champion Trophies & Awards, Inc.

Primary Catalog	<u>Apparel, Bags and Caps 2016 catalogue</u>
Discounts from catalog pricing %	<u>8%</u>
Vendor Website:	<u>N/R</u>
Second color imprint price	<u>\$3.50</u>
Embroidery Charge	<u>\$8.95</u>
Screen Print Charge	<u>\$4.85</u>
Silk Screening Charge	<u>\$4.85</u>
Set up charge	<u>\$25.00</u>
EQP	<u>Yes</u>
ARO	<u>2 weeks/3 weeks</u>

Are All Additional Cost / Second color imprint / Set up charge / Screen Print / Silk Screening charges Included in Discount? **No**

List details **Only items 8%, none else listed**

Catalogs: **Apparel, Bags and Caps 2016** Discounts from catalog pricing **8%**

Check Available Options and Costs: **Delivery Available / \$0 / Pick Up / Cartage Carrier**

David's Apparel, Inc.

Primary Catalog	<u>Apparel Bags & Caps / www.sanmar.com</u>
Discounts from catalog pricing %	<u>25 %</u>
Vendor Website:	<u>www.davidsapparel.com</u>
Second color imprint price	<u>\$ determined by quantity</u>
Embroidery Charge	<u>\$ determined by quantity</u>
Screen Print Charge	<u>\$ determined by quantity</u>
Silk Screening Charge	<u>\$ determined by quantity</u>
Set up charge	<u>\$ 65.00</u>
EQP	<u>No</u>
ARO	<u>5-8 working days</u>

Are All Additional Cost / Second color imprint / Set up charge / Screen Print / Silk Screening charges Included in Discount? **No**

List details below

Embroidery

Polos	Variety of Styles, Colors, & Material /Blends Available Styles - 50% Cotton /50% Polyester, 100% Cotton & 100 % Polyester
Dress Shirts	Assorted Colors & Sizes, Variety of Cuts & Fits, Mens & Ladies, Short & Long Sleeve
T-Shirts	Assorted Colors & Styles - 50% Cotton /50% Polyester, 100% Cotton & 100 % Polyester
Jackets	All Types of Jackets from Youth to Adult
Bags	Variety of Drawstring Bags, Duffel Bags, Tote Bags, Travel Bags, Coolers & Backpacks
Sweatshirts / Pants	Hooded w/ or without Zipper, Crewneck Sweatshirts / Pants (Adult & Youth) Assorted Colors & Blends
SHORTS	Sports Shorts, Reversible, Two Tone (Adult & Youth) - 50% Cotton /50% Polyester, 100% Cotton & 100%
Polyester	
Jerseys	Variety of Sports Jerseys, Reversible, Two Tone (Adult & Youth) - 50% Cotton /50% Polyester, 100% Cotton & 100 % Polyester
CAPS	NIKE & Other Brand Names, Mesh, FlexfitT, Flatbill, 5 Panel, Low / High Profile & Many More
Baby Items	T-S, Bibs, Beanies, Polos, Blankets, Caps /Hats & Towels
Reflective Apparel	Safety Vest, Safety Green & Orange T-S, Long Sleeve & Short Sleeve in Different Materials
Work Apparel	Overalls, Coveralls, Jackets, Work Shirts
Flags & Tablecloths	Custom Embroidered/Aplique Tablecloths & Flags

Embroidery Fees

QTY:	
1-12	\$6.00 ea.
13-35	\$5.00 ea.
36-48	\$4.50 ea.
48-144	\$4.00 ea.
144+	Call for quote set up fees:
	For Stock Logos: No Charge
	For Orders of 72 pieces and up: No Charge
	Custom Logo: Minimum of \$65.00

Screen Printing Fees

Quantity 1-12

1 Color	\$2.00 ea.
2 Color	\$3.00 ea.
3 Color	\$4.00 ea.

Quantity 13-35

1 Color \$1.50 ea.
2 Color \$2.45 ea.
3 Color \$2.95 ea.

Quantity 36-48

1 Color \$1.25 ea.
2 Color \$1.90 ea.
3 Color \$2.30 ea.

Quantity 48-71

1 Color \$1.10 ea.
2 Color \$1.35 ea.
3 Color \$1.50 ea.

Quantity 72-144

1 Color \$1.00 ea.
2 Color \$1.25 ea.
3 Color \$1.40 ea.
144+ Call for quote

Set up fees: For Artwork on file with no modifications- No Charge
Orders of 144 and up - No Charge
Orders Under 144-\$25.00 per color
Any type of art is welcome

Catalogs: Apparel Bags & Caps / www.sanmar.com Discounts from catalog pricing 25%

Check Available Options and Costs: Delivery Available \$0.54 per mile / Pick Up

D-Kast

Primary Catalog	<u>2016 Apparel, bags & Caps (SANMAR)</u>
Discounts from catalog pricing %	<u>30% (see catalog cover)</u>
Vendor Website:	<u>none</u>
Second color imprint price	
Screen Print Charge	<u>Please see attached price list</u>
Embroidery Charge	<u>Logo Only \$5.00 - \$7.00 depending on number of stitches</u> <u>* Add this price to catalog price (after discount)</u>
Screen Print Charge	<u>See chart above.</u>
Silk Screening Charge	<u>See chart above.</u>
Set up charge	<u>none</u>
EQP	<u>N/R</u>
ARO	<u>N/R</u>

Are All Additional Cost / Second color imprint / Set up charge / Screen Print / Silk Screening charges Included in Discount? N/R

List details below Delivery time is 7-10 business days after PO or Artwork is approved. Will replace defective shifts within 3 business days.

SCREEN PRINTING PRICE SHEET (price per piece)

	<u>12 PCS</u>	<u>24-49 PCS</u>	<u>50-100 PCS</u>	<u>101-175 PCS</u>	<u>176-299 PCS</u>	<u>300-375</u>	<u>400+</u>
1 Color	\$9.00	\$6.75	\$5.25	\$5.00	\$4.75	\$4.10	call for pricing
2 Color	\$9.50	\$7.00	\$5.50	\$5.25	\$5.00	\$4.35	call for pricing
3 Color	\$10.00	\$7.25	\$5.75	\$5.50	\$5.25	\$4.60	call for pricing
4 Color	\$10.50	\$7.50	\$6.00	\$5.75	\$5.50	\$4.85	call for pricing
5 Color	\$11.00	\$7.75	\$6.25	\$6.00	\$5.75	\$5.10	call for pricing
6 Color	\$11.50	\$8.00	\$6.50	\$6.25	\$6.00	\$5.35	call for pricing

Back Print add \$1.00 to price FOR 1ST COLOR (\$0.25 FOR ADDITIONAL UP TO TOTAL OF 6)

NO SET UP FEE CHARGE, DELIVERY, OR OTHER FEES (Price as is)

Price includes regular T-shirt (50% cotton/50% polyester) with printing

Other: (Pricing includes Gildan #8800(b) polo shirt/style)

School Uniform Polo (screen printed) \$9.00 School Uniform Polo (embroidered logo) \$13.00

Adult sizes 2XL or larger add \$2.00 more to price

Screen printing pricing in this chart is for colored shirts, deduct \$0.50 from pricing for White T-Shirts.

Catalogs: BAW Apparel Collection 2016 Discounts from catalog pricing 30%

Check Available Options and Costs: Delivery Available No Charge

El Paso Mail and Print Service

Primary Catalog	<u>Epmailprint.espwebsite.com</u>
Discounts from catalog pricing %	<u>25%</u>
Vendor Website:	<u>www.epmailprint.com</u>
Second color imprint price	<u>\$1.00</u>
Embroidery Charge	<u>N/R</u>
Screen Print Charge	<u>\$3.00</u>
Silk Screening Charge	<u>\$25.00</u>
Set up charge	<u>\$30.00</u>
EQP	<u>Yes</u>
ARO	<u>12-15 business days upon approval of proof.</u>

Are All Additional Cost / Second color imprint / Set up charge / Screen Print / Silk Screening charges Included in Discount? Yes

List details N/R

Catalogs: N/R Discounts from catalog pricing N/R

Check Available Options and Costs: N/R

EP Promo Wear dba Corporate Connection

Primary Catalog	<u>Corporate Connection Apparel Bags and Caps</u>
Discounts from catalog pricing %	<u>18%</u>
Vendor Website:	<u>www.companycasuals.com/corporateconnection/start.jsp</u>
Second color imprint price	<u>Please see attached price list</u>
Embroidery Charge	<u>Catalog price includes left chest embroidery up to 8500 Stitches. Add an additional \$0.65 /1000 stitches</u>
Screen Print Charge	<u>Please see attached price list</u>
Silk Screening Charge	<u>Please see attached price list</u>
Set up charge	<u>Embroidery digitizing fees \$35.00 up to 12K stitches. Larger logos can be quoted.</u>
EQP	<u>Yes</u>
ARO	<u>7-15 days from sew-out paper proof</u>

Are All Additional Cost / Second color imprint / Set up charge / Screen Print / Silk Screening charges Included in Discount? No

List details N/R

Catalogs: Alpha Brooder, American Apparel Discounts from catalog pricing 18%

Check Available Options and Costs: Delivery Available \$7.50 / Pick Up / Cartage Carrier. If order is under \$200.00 delivery fee will apply

Julie's Promotional Items

Primary Catalog	<u>Sanmar.com, Holloway, teamwork</u>
Discounts from catalog pricing %	<u>10%</u>
Vendor Website:	<u>N/A</u>
Second color imprint price	<u>N/R</u>
Embroidery Charge	<u>\$3.00</u>
Screen Print Charge	<u>N/R</u>
Silk Screening Charge	<u>N/R</u>
Set up charge	<u>\$45.00</u>
EQP	<u>Yes</u>
ARO	<u>N/R</u>

Are All Additional Cost / Second color imprint / Set up charge / Screen Print / Silk Screening charges Included in Discount? N/R

List details Depending on quantity is based on the 2nd color.

Catalogs: Sanmar Discounts from catalog pricing 0%

Check Available Options and Costs: Delivery Available \$0

La Estrella

Primary Catalog	<u>San Mar / www.sanmar.com</u>
Discounts from catalog pricing %	<u>10 %</u>
Vendor Website:	<u>www.laestrellauniforms.com</u>
Second color imprint price	<u>\$ Based on quantity</u>
Set up charge	<u>\$ Based on quantity</u>
Screen Print	<u>\$ Based on quantity</u>
Silk Screening	<u>\$ Based on quantity</u>
EQP	<u>N/R (Y/N)</u>
ARO	<u>N/R</u>

Are All Additional Cost / Second color imprint / Set up charge Included in Discount? Yes (Y/N)

List details below

<u>Quantity</u>	<u>1 color</u>	<u>2 colors</u>	<u>3 colors</u>	<u>4 colors</u>	<u>5 colors</u>	<u>6 colors</u>
12 to 36	1.5	2.5	3	3.5	4	4.5
37-72	0.75	1.25	1.6	1.95	2.3	2.65
73-144	0.5	0.9	1.25	1.6	1.95	2.3
144-250	0.45	0.8	1.15	1.5	1.85	2.2
251-499	0.4	0.6	0.75	0.85	0.95	1.05
500-10000	3	0.5	0.65	0.75	0.85	0.95
Art	25	35	48	60	70	80

*For screen printing process only

* The final price depends on the item that you pick

*Prices based on quantity ordered and Imprint colors

*Prices for embroidered based on number of stitches on the logo & quantity ordered.

Catalogs: San Mar / www.sanmar.com Discounts from catalog pricing 10%

Check Available Options and Costs: Delivery Available / \$0 / Pick Up Yes

Rocks – School Wear

Primary Catalog	<u>SANMAR / Alpha Broder</u>
Discounts from catalog pricing %	<u>25%</u>
Vendor Website:	<u>WWW.rockst.com</u>
Second color imprint price	<u>See Chart</u>
Embroidery Charge	<u>See Chart</u>
Screen Print Charge	<u>See Chart</u>
Silk Screening Charge	<u>See Chart</u>
Set up charge	<u>See Chart</u>
EQP	<u>See Chart</u>
ARO	<u>7-10 days</u>

Are All Additional Cost / Second color imprint / Set up charge / Screen Print / Silk Screening charges Included in Discount? No See Chart

List details N/R

Cost per QNTY	1000 St	1k	Sk	6k	7k	8k	9k	10k
1	\$0.65	\$6.65	\$9.25	\$9.90	\$10.55	\$11.20	\$11.85	\$12.50
2	\$0.65	\$4.15	\$6.75	\$7.40	\$8.05	\$8.70	\$9.35	\$10.00
3	\$0.65	\$3.32	\$5.92	\$6.57	\$7.22	\$7.87	\$8.52	\$9.17
4	\$0.65	\$2.90	\$5.50	\$6.15	\$6.80	\$7.45	\$8.10	\$8.75
5	\$0.60	\$2.60	\$5.00	\$5.60	\$6.20	\$6.80	\$7.40	\$8.00
6	\$0.60	\$2.43	\$4.83	\$5.43	\$6.03	\$6.63	\$7.23	\$7.83
7	\$0.60	\$2.31	\$4.71	\$5.31	\$5.91	\$6.51	\$7.11	\$7.71
8	\$0.60	\$2.23	\$4.63	\$5.23	\$5.83	\$6.43	\$7.03	\$7.63
9	\$0.60	\$2.16	\$4.56	\$5.16	\$5.76	\$6.36	\$6.96	\$7.56
10	\$0.60	\$2.10	\$4.50	\$5.10	\$5.70	\$6.30	\$6.90	\$7.50
11	\$0.60	\$2.05	\$4.45	\$5.05	\$5.65	\$6.25	\$6.85	\$7.45
12	\$0.55	\$1.97	\$4.17	\$4.72	\$5.27	\$5.82	\$6.37	\$6.92
13	\$0.55	\$1.53	\$3.73	\$4.28	\$4.83	\$5.38	\$5.93	\$6.48
14	\$0.55	\$1.51	\$3.71	\$4.26	\$4.81	\$5.36	\$5.91	\$6.46
15	\$0.55	\$1.48	\$3.68	\$4.23	\$4.78	\$5.33	\$5.88	\$6.43
16	\$0.55	\$1.46	\$3.66	\$4.21	\$4.76	\$5.31	\$5.86	\$6.41
17-	\$0.55	\$1.44	\$3.64	\$4.19	\$4.74	\$5.29	\$5.84	\$6.39
18	\$0.50	\$1.38	\$3.38	\$3.88	\$4.38	\$4.88	\$5.38	\$5.88
19	\$0.50	\$1.36	\$3.36	\$3.86	\$4.36	\$4.86	\$5.36	\$5.86
20	\$0.50	\$1.35	\$3.35	\$3.85	\$4.35	\$4.85	\$5.35	\$5.85
21	\$0.50	\$1.34	\$3.34	\$3.84	\$4.34	\$4.84	\$5.34	\$5.84
22	\$0.50	\$1.33	\$3.33	\$3.83	\$4.33	\$4.83	\$5.33	\$5.83
23	\$0.50	\$1.32	\$3.32	\$3.82	\$4.32	\$4.82	\$5.32	\$5.82
24	\$0.50	\$1.01	\$3.01	\$3.51	\$4.01	\$4.51	\$5.01	\$5.51
25-35	\$0.40	\$0.87	\$2.47	\$2.87	\$3.27	\$3.67	\$4.07	\$4.47
36-47	\$0.40	\$0.82	\$2.42	\$2.82	\$3.22	\$3.62	\$4.02	\$4.42
48-59	\$0.40	\$0.79	\$2.39	\$2.79	\$3.19	\$3.59	\$3.99	\$4.39
60-71	\$0.40	\$0.78	\$2.38	\$2.78	\$3.18	\$3.58	\$3.98	\$4.38
72-107	\$0.40	\$0.61	\$2.21	\$2.61	\$3.01	\$3.41	\$3.81	\$4.21
108-143	\$0.40	\$0.59	\$2.19	\$2.59	\$2.99	\$3.39	\$3.79	\$4.19
144-287	\$0.40	\$0.57	\$2.11	\$2.57	\$2.97	\$3.37	\$3.77	\$4.17

Most Monograms are 6,000-8,000 Stitches

Catalogs: SanMar/Alpha

Discounts from catalog pricing 25%

Check Available Options and Costs: Delivery Available /\$0 / PickUp

Roy Lown's Classic Awards

Primary Catalog	<u>Hit Promotional / www.hitpromo.net</u>
Discounts from catalog pricing %	<u>5 %</u>
Vendor Website:	<u>www.roylown.com</u>
Second color imprint price	<u>\$ as per catalog</u>
Embroidery Charge	<u>\$ as per catalog</u>
Screen Print Charge	<u>\$ as per catalog</u>
Silk Screening Charge	<u>\$ as per catalog</u>
Set up charge	<u>\$ as per catalog</u>
EQP	<u>No</u>
ARO	<u>12-21 days</u>

Are All Additional Cost / Second color imprint / Set up charge / Screen Print / Silk Screening charges Included in Discount? No

List details \$25.00 art work charge if vectored art work is not provided, indicating 15% mark up on published price, on unit cost only

Catalogs: Hit Promotional Discounts from catalog pricing 5%

Check Available Options and Costs: Delivery Available \$0.54 per mile / Pick Up

Cost will be included with price quote based on discount provided – no charge for in store pick up

*Note due to price fluctuations, piece pricing for all T-shirts & polo's is available online www.hitpromo.com

Trophies Associates

Primary Catalog	<u>SANMAR, Broder Bros</u>
Discounts from catalog pricing %	<u>25%</u>
Vendor Website:	<u>Trophiesassoc.com</u>
Second color imprint price	<u>\$1.00 per item</u>
Embroidery Charge	<u>\$3.50</u>
Screen Print Charge	<u>\$0.75</u>
Silk Screening Charge	<u>\$0.80</u>
Set up charge	<u>\$35.00</u>
EQP	<u>Yes</u>
ARO	<u>Yes</u>

Are All Additional Cost / Second color imprint / Set up charge / Screen Print / Silk Screening charges Included in Discount? Yes

List details N/R

Catalogs: Sanmar, Broder Bros Discounts from catalog pricing 25%

Check Available Options and Costs: Delivery Available \$0 / Pick Up / Cartage Carrier

Lot 5

Items - Office Supplies, Mouse Pads, Pencils, Pens, Notebooks & Related - (To include one color imprint)

Advertising Specialties of El Paso

Primary Catalog	<u>Hit Promotional</u>
Discounts from catalog pricing %	<u>10 %</u>
Vendor Website:	<u>www.hitpromo.net</u>
Second color imprint price	<u>\$.30</u>
Set up charge	<u>\$Free</u>
EQP	<u>Yes (Y/N)</u>
ARO	<u>N/R</u>

Are All Additional Cost / Second color imprint / Set up charge Included in Discount? **No**

List details See catalogs 10% discount no set up fee

Catalogs: All in One Discounts from catalog pricing 10 %

Check Available Options and Costs: Delivery Available / Pick Up / Cartage Carrier

Blue Ribbon Promotions dba Calfee Specialties

Primary Catalog	<u>Samco / www.samcoline.com</u>
Discounts from catalog pricing %	<u>25 %</u>
Vendor Website:	<u>www.calfeespecialties.com</u>
Second color imprint price	<u>\$ 0.08 – 0.45</u>
Set up charge	<u>\$ 20.00 – 50.00 per color</u>
EQP	<u>Yes (Y/N)</u>
ARO	<u>5-15 days after artwork approval</u>

Are All Additional Cost / Second color imprint / Set up charge Included in Discount? **No**

List details Discount applies to 1 color imprint

Catalogs: Custom Crest www.customcrest.com / Evans www.evans-mfg.com / Norwood www.norwood.com / www.bicgraphic.com

Discounts from catalog pricing 25%

Check Available Options and Costs: Delivery Available \$0 / Pick Up / Cartage Carrier

Champion Trophies & Awards, Inc.

Primary Catalog N/R
Discounts from catalog pricing % 10%
Vendor Website: N/R
Second color imprint price \$2.00
Set up charge \$25.00
EQP Yes (Y/N)
ARO In house 1-2 weeks outsource 4-6 weeks

Are All Additional Cost / Second color imprint / Set up charge Included in Discount? No

List details Only items, none else listed

Catalogs: N/R Discounts from catalog pricing 10%

Check Available Options and Costs: Delivery Available \$0/ Pick Up / Cartage Carrier

David's Apparel, Inc.

Primary Catalog Aakron Line / www.aakronline.com
Discounts from catalog pricing % 25 %
Vendor Website: www.davidsapparel.com
Second color imprint price \$1.00
Set up charge \$ 50.00
EQP No (Y/N)
ARO 2 weeks

Are All Additional Cost / Second color imprint / Set up charge Included in Discount? No

List details Pricing varies depending on item, second side, second color are extra to be determined depending on item. Full color may be available.

Promotional Items	Balloons, Business Cards, Posters, & a Variety of Items to Promote Business or Events
Employee Incentives	Die Cast Pins, Coins, Mugs, Tumblers, Pad folios, Stress Relief Items, Lanyards + 100'8More
School Supplies	Pencils, Pens, Rulers, Highlighters, Notebooks, Post Its, Water Bottles & Many More Items
Awareness	Awareness Items in Colors of Choice, Ribbons, Bracelets, Pens, Cups, & Others
Event Giveaways	Items to Give Away During Sporting Events, Clubs
Office Supplies	Pens, Pencils, Desk Supplies & Office Sets
Spirit Items	Cheer Accessories- Pom Poms, Megaphones, Face Tattoos, Mini Balls for Events & Games & Other Spirit Items
Fundraising	Decals, Stuffed Animals, Stadium Chairs & Other Items

Catalogs: Aakron Line / www.aakronline.com Discounts from catalog pricing 25 %

Check Available Options and Costs: Pick Up

Dream Ranch Office Supplies

Primary Catalog www.biggestbook.com
Discounts from catalog pricing % 20 %
Vendor Website: www.dreamranchofficesupplies.com
Second color imprint price \$N/R
Set up charge \$ N/R
EQP N/R (Y/N)
ARO 1-2 days

Are All Additional Cost / Second color imprint / Set up charge Included in Discount? Yes

List details N/R

Catalogs: www.biggestbook.com Discounts from catalog pricing 20%

Check Available Options and Costs: Cartage Carrier - Drop ship delivery cost included

EI Paso Mail and Print Service

Primary Catalog EPMailprint.espwebsite.com
Discounts from catalog pricing % 25%
Vendor Website: www.epmailprint.com
Second color imprint price N/R
Set up charge N/R
EQP N/R
ARO 12-15 business days upon approval of proof

Are All Additional Cost / Second color imprint / Set up charge Included in Discount? No

List details Freight has additional costs.

Catalogs: N/R Discounts from catalog pricing N/R

Check Available Options and Costs: N/R

EP Promo Wear dba Corporate Connection

Primary Catalog Bic Graphics
Discounts from catalog pricing % 18%
Vendor Website: www.bicgraphic.com
Second color imprint price \$0.12
Set up charge Free Set-up
EQP Yes
ARO 5-12 days from paper proof approval. Plus transit time

Are All Additional Cost / Second color imprint / Set up charge Included in Discount? No

List details below There is no set up fees on any Bic Graphic/Norwood writing instruments. One color imprint included one location. There is no set up fees on any mouse pads or paper note pads, 4 colors process is included.

Catalogs: Bic Graphics Discounts from catalog pricing 18%

Check Available Options and Costs: Pick Up Yes

Fastsigns Airway

Primary Catalog Various catalogs – mouse pads, pencils, pens
Discounts from catalog pricing % 5%
Vendor Website: fastsigns.com/144
Second color imprint price \$0
Set up charge \$0
EQP Yes
ARO Varies on items ordered

Are All Additional Cost / Second color imprint / Set up charge Included in Discount? Yes (Y/N)

List details N/R

Catalogs: Fastsigns.com/144 Discounts from catalog pricing 5%

Check Available Options and Costs: N/R

Delivery Available Yes/order above %\$50.00 / Pick Up / Cartage Carrier for a fee

Gwinn Co. / Advertising Promotional Product

Primary Catalog Aakron
Discounts from catalog pricing % 18%
Vendor Website: Aakronline.com
Second color imprint price Different prices for different items
Set up charge \$45.00
EQP No
ARO Aakron products can be imprinted in 2 days; shipping from New York is 3 to 4 days.

Are All Additional Cost / Second color imprint / Set up charge Included in Discount? Yes (Y/N)

List details N/R

Catalogs: Aakron Discounts from catalog pricing 18%

Check Available Options and Costs: Delivery Available/\$0

Julie's Promotional Items

Primary Catalog Allon, One Norw
Discounts from catalog pricing % 10%
Vendor Website: Norwood.com
Second color imprint price \$0.45
Set up charge No
EQP Yes (Y/N)
ARO N/A

Are All Additional Cost / Second color imprint / Set up charge Included in Discount? Yes

List details Check inside catalog.

Catalogs: N/R Discounts from catalog pricing N/R

Check Available Options and Costs: Delivery Available \$0/ Pick Up / Cartage Carrier

Positive Promotions

Primary Catalog Any Positive Promotions Catalog
Discounts from catalog pricing % 5 %
Vendor Website: www.positivepromotions.com
Second color imprint price \$ Varies / Item as noted in catalog or outline
Set up charge \$ _____
EQP No (Y/N)
ARO 15-20 days after art work approval

Are All Additional Cost / Second color imprint / Set up charge Included in Discount? No

List details below All additional costs are as shown in catalog or online

Catalogs: Any Positive Promotions Catalog Discounts from catalog pricing 5 %

Check Available Options and Costs: Delivery Available / Cartage Carrier Fed Ex

Roy Lown's Classic Awards

Primary Catalog Hit Promotional / www.hitpromo.net
Discounts from catalog pricing % 5 %
Vendor Website: www.roylown.com
Second color imprint price \$ as per catalog
Set up charge \$ as per catalog
EQP No (Y/N)
ARO 12-21 days

Are All Additional Cost / Second color imprint / Set up charge Included in Discount? No (Y/N)

List details \$25.00 art work charge if vectored art work is not provided, indicating 15% mark up on published price, on unit cost only

Catalogs: Hit Promotional www.hitpromo.net Discounts from catalog pricing 5 %

Check Available Options and Costs: Delivery Available \$0.54 per mile / Pick Up - Cost will be included with price quote based on discount provided – no charge for in store pick up

Trophies Associates

Primary Catalog Hit Promotional Products
Discounts from catalog pricing % 25%
Vendor Website: Trophiesassoc.com
Second color imprint price \$0.75
Set up charge \$45.00
EQP Yes
ARO Yes

Are All Additional Cost / Second color imprint / Set up charge Included in Discount? Yes

List details N/R

Catalogs: Hit Promotional Products Discounts from catalog pricing 25%

Check Available Options and Costs: Delivery Available \$0/ Pick Up / Cartage Carrier

Lot 6

Items - Miscellaneous Promotional Gimmicks, Holiday Items & Related - (To include one color imprint)

Advertising Specialties of El Paso

Primary Catalog	<u>Bag Makers</u>
Discounts from catalog pricing %	<u>10 %</u>
Vendor Website:	<u>www.hitpromo.net</u>
Second color imprint price	<u>\$ N/R</u>
Set up charge	<u>\$Free</u>
EQP	<u>N/R (Y/N)</u>
ARO	<u>N/R</u>

Are All Additional Cost / Second color imprint / Set up charge Included in Discount? N/R

List details See catalogs

Catalogs: All in One Discounts from catalog pricing 10 %

Check Available Options and Costs: Delivery Available / Pick Up

Blue Ribbon Promotions dba Calfee Specialties

Primary Catalog	<u>Norwood / www.bicgraphic.com</u>
Discounts from catalog pricing %	<u>25 %</u>
Vendor Website:	<u>www.calfeespecialties.net</u>
Second color imprint price	<u>\$ 50.00 per color run charge \$0.50 – 0.60</u>
Set up charge	<u>\$ 50.00 per color</u>
EQP	<u>Yes (Y/N)</u>
ARO	<u>5-15 days after artwork approval</u>

Are All Additional Cost / Second color imprint / Set up charge Included in Discount? N/R

List details Discount applies to 1 color imprint

Catalogs: Prime www.primeline.com / Bullet www.bulletline.com Discounts from catalog pricing 25 %

Check Available Options and Costs: Delivery Available \$0 / Pick Up / Cartage Carrier

David's Apparel, Inc.

Primary Catalog	<u>Evans / www.evans-mfg.com</u>
Discounts from catalog pricing %	<u>25 %</u>
Vendor Website:	<u>www.davidsapparel.com</u>
Second color imprint price	<u>\$ 1.00</u>
Set up charge	<u>\$ 50.00</u>
EQP	<u>No (Y/N)</u>
ARO	<u>2 weeks</u>

Are All Additional Cost / Second color imprint / Set up charge Included in Discount? No

List details Additional cost to be determined by number of colors printed or if full color is available & quantity of items. See website or catalog for pricing.

Catalogs: Evans / www.evans-mfg.com Discounts from catalog pricing 25 %

Check Available Options and Costs: Pick Up

Champion Trophies & Awards, Inc.

Primary Catalog N/R
Discounts from catalog pricing % 10%
Vendor Website: www.crestline.com
Second color imprint price \$3.00
Set up charge \$25.00
EQP Yes (Y/N)
ARO In house 1-2 weeks, outsource 4-6 weeks

Are All Additional Cost / Second color imprint / Set up charge Included in Discount? No

List details Only items, none else listed

Catalogs: N/R Discounts from catalog pricing 10%

Check Available Options and Costs: Delivery Available \$0 / Pick Up / Cartage Carrier

EI Paso Mail and Print Service

Primary Catalog EPrintmailprint.espwebsite.com
Discounts from catalog pricing % 25%
Vendor Website: www.epmailprint.com
Second color imprint price \$0.50
Set up charge depends on item
EQP N/R
ARO 12-15 business days

Are All Additional Cost / Second color imprint / Set up charge Included in Discount? N/R

List details below Freight has extra charge

Check Available Options and Costs: N/R

EP Promo Wear dba Corporate Connection

Primary Catalog Primeline.com
Discounts from catalog pricing % 18% Customer will receive EQP on any qty as long as they order the minimum.
Vendor Website: www.primeline.com
Second color imprint price \$0.55
Set up charge \$55.00
EQP Yes
ARO 5-12 days from proof approval plus transit time

Are All Additional Cost / Second color imprint / Set up charge Included in Discount? No, discount only applies to item/product

List details Set-up, run charges are not included in the discount. additional discounts will apply when ordering beyond EQP qty and will be quoted.

Catalogs: Prime Line, Crown, Sweda, Evans, Norwood Discounts from catalog pricing 18%

Check Available Options and Costs: Delivery Available \$7.50 / Pick Up / Cartage Carrier

Gwinn Co. / Advertising Promotional Product

Primary Catalog Illini
Discounts from catalog pricing % 16%
Vendor Website: www.illiniline.com
Second color imprint price \$0.25
Set up charge \$31.25
EQP No
ARO Illini items prints in 4 days and shipping 3 days.

Are All Additional Cost / Second color imprint / Set up charge Included in Discount? N/R

List details N/R

Catalogs: Illini Discounts from catalog pricing 16%

Check Available Options and Costs: Delivery Available/\$0

Julie's Promotional Items

Primary Catalog Allin Once, Norwood, Hitpromo etc. Bagmakers
Discounts from catalog pricing % 10%
Vendor Website: N/A
Second color imprint price N/R
Set up charge N/R
EQP N/R
ARO N/R

Are All Additional Cost / Second color imprint / Set up charge Included in Discount? N/R

List details below Check inside catalog

Check Available Options and Costs: N/R

Catalogs: Allin Once, Norwood, Hitpromo etc. Bagmakers Discounts from catalog pricing 10%

Delivery Available Yes/\$0

Positive Promotions

Primary Catalog Any Positive Promotions Catalog
Discounts from catalog pricing % 5%
Vendor Website: www.positivepromotions.com
Second color imprint price \$ _____Varies / Item as noted in catalog or outline
Set up charge \$ _____
EQP No
ARO 15-20 days after art work approval

Are All Additional Cost / Second color imprint / Set up charge Included in Discount? No

List details below All additional costs are as shown in catalog or online

Catalogs: Any Positive Promotions Catalog Discounts from catalog pricing 5%

Check Available Options and Costs: Delivery Available / Cartage Carrier Fed Ex

Roy Lown's Classic Awards

Primary Catalog Hit Promotional / www.hitpromo.net
Discounts from catalog pricing % 5%
Vendor Website: www.roylown.com
Second color imprint price \$ as per catalog
Set up charge \$ as per catalog
EQP No (Y/N)
ARO 12-21 days

Are All Additional Cost / Second color imprint / Set up charge Included in Discount? No

List details \$25.00 art work charge if vectored art work is not provided, indicating 15% mark up on published price, on unit cost only

Catalogs: Hit Promotional Discounts from catalog pricing 5%

Check Available Options and Costs: Delivery Available \$0.54 per mile / Pick Up - Cost will be included with price quote based on discount provided - no charge for in store pick up

Spier Marketing Co.

Primary Catalog Various
Discounts from catalog pricing % 35%
Vendor Website: N/A
Second color imprint price \$0
Set up charge \$0
EQP No (Y/N)
ARO 5-7 Business Days

Are All Additional Cost / Second color imprint / Set up charge Included in Discount? N/R

List details N/R

Check Available Options and Costs: Delivery Available

Catalogs: Various Discounts from catalog pricing 35%

Trophies Associates

Primary Catalog Hit Promotional Products
Discounts from catalog pricing % 25%
Vendor Website: trophiesassoc.com
Second color imprint price \$0.75
Set up charge \$45.00
EQP Yes
ARO Yes

Are All Additional Cost / Second color imprint / Set up charge Included in Discount? Yes

List details N/R

Catalogs: Hit Promotional Products Discounts from catalog pricing 25%

Check Available Options and Costs: Delivery Available / \$0 / Pick Up / Cartage Carrier

Lot 7

Items - Table Tents, Covers, Signage, Banners, Retractable Banners & Related - (To include one color imprint)

Advertising Specialties of El Paso

Primary Catalog	<u>Show Down Display</u>
Discounts from catalog pricing %	<u>10 %</u>
Vendor Website:	showdowndisplay.com
Second color imprint price	<u>\$ Yes</u>
Set up charge	<u>\$ None</u>
EQP	<u>N/R (Y/N)</u>
ARO	<u>N/R</u>

Are All Additional Cost / Second color imprint / Set up charge Included in Discount? N/R

List details See catalogs

Catalogs: All In One Discounts from catalog pricing 10%

Check Available Options and Costs: Delivery Available / Pick Up

Big Media Inc. dba Big Media

Primary Catalog	<u>Price List</u>
Discounts from catalog pricing %	<u>10-20 % depending upon order placed</u>
Vendor Website:	www.bigmediasigns.com
Second color imprint price	<u>\$N/A</u>
Set up charge	<u>\$ N/A</u>
EQP	<u>Yes</u>
ARO	<u>Net 30 days</u>

Are All Additional Cost / Second color imprint / Set up charge Included in Discount? Yes

List details below

Banners

<u>Material</u>	<u>Cost</u>
Design	\$45.00 hr.
Logo Design	\$350.00
Banner 13oz. Gloss	\$3.00 sq. ft.
Banner 13oz. Matte	\$3.00 sq. ft.
Banner -Block Out	\$4.00 sq. ft.
Mesh Banner	\$4.00 sq. ft.
Flex Face 20 oz. 3M	\$6.50 sq. ft.
Flex Face - Cooley Brite	\$8.00 sq. ft.
Pet Banner - Gray Back	\$5.00 sq. ft.
Pet Banner - White Backing	\$5.00 sq. ft.
Poster Paper	\$3.00 sq. ft.
Vinyl	\$3.00 sq. ft.
Frosted Vinyl	
Translucent Vinyl	\$6.00 sq. ft.
Cut Vinyl	\$4.00 sq. ft.
Print & Cut Vinyl	\$4.00 sq. ft.
Microperforated Vinyl	\$7.00 sq. ft.
Lamination	+\$1.00 sq. ft.
Coroplast	\$5.00 sq. ft.

Banners

<u>Material</u>	<u>Cost</u>
Foam Board	\$5.00 sq. ft
Gator Board 1 in.	\$13.00 sq. ft
Gator Board 1/2 in.	\$10.00 sq. ft
Gator Board 3/16 in.	\$8.00 sq. ft
KOMATEX 6mm	\$12.00 sq. ft
KOMATEX 10 mm	\$15.00 sq. ft
KOMATEX 3mm	\$10.00 sq. ft
STYRENE .020	\$3.00 sq. ft
STYRENE .040	\$4.00 sq. ft
STYRENE .060	\$5.00 sq. ft
DIBOND 4mm	\$10.00 sq. ft
Aluminum .040	\$6.00 sq. ft
Aluminum .080	\$10.00 sq. ft
Acrylic 1/8 in.	\$12.00 sq. ft
Acrylic 3/16 in.	\$15.00 sq. ft
MDO 1/2 in.	\$10.00 sq. ft.
Magnet .030	\$13.00 sq. ft.
Lexan .177 White	\$16.00 sq. ft.
Vehicle Vinyl Auto Mark	\$6.00 sq. ft.
Vehicle Vinyl Avery MPI 1005	\$8.00 sq. ft.
Vehicle Vinyl 3m SV 480CV3	\$9.00 sq. ft.

A Frame

<u>Quantity</u>	<u>Price</u>
2'x3' White	\$190.00
18'x24' Black	\$95.00

Retractable Banner

33'x92'	\$195.00
---------	----------

Table Tents 4'x6'

<u>Quantity</u>	<u>Price</u>
250	\$375.00
500	\$385.00
1000	\$399.00

Fabric Table Cover Four

<u>Size</u>	<u>Price</u>
6 ft.	\$266.00
8 ft.	\$290.00

X-Banners

33'x72'	\$125.00
---------	----------

Fabric Canopy 10 ft.

One Side	\$760.00
Two Side	\$899.00
Four Side	\$1175.00

Hours of Operation

Print Only	\$35.00
Installed	\$65.00

Are All Additional Cost / Second color imprint / Set up charge Included in Discount? **Yes**

List details below

Catalogs and price sheet provided indicating member price list.

Check Available Options and Costs: **Delivery Available / El Paso no charge / Pick Up**

Catalogs: **Price List** Discounts from catalog pricing % **Price list discounts noted above**

Check Available Options and Costs: **Delivery Available varies / Pick Up / Cartage Carrier - As per order /location**

Blue Ribbon Promotions dba Calfee Specialties

Primary Catalog	<u>Beacon / www.beaconpromotions.com</u>
Discounts from catalog pricing %	<u>20-25 %</u>
Vendor Website:	<u>www.calfeepromotions.com</u>
Second color imprint price	<u>\$varies per item, dye sublimation, full color process available on some items</u>
Set up charge	<u>\$ 30.00 – 85.00</u>
EQP	<u>Yes (Y/N)</u>
ARO	<u>5-15 days</u>

Are All Additional Cost / Second color imprint / Set up charge Included in Discount? **No**

List details **Discount applies to one color – one location**

Catalogs and price sheet provided indicating member price list.

Catalogs: **Showdown www.showdowndisplays.com** Discounts from catalog pricing **20-25%**

Check Available Options and Costs: **Delivery Available / Pick Up / Cartage Carrier**

Champion Trophies & Awards, Inc.

Primary Catalog N/R
Discounts from catalog pricing % 0%
Vendor Website: N/R
Second color imprint price \$0
Set up charge \$28.00
EQP Yes (Y/N)
ARO 1-2 weeks
Are All Additional Cost / Second color imprint / Set up charge Included in Discount? Yes

List details N/R

Catalogs: N/R Discounts from catalog pricing 0%

Check Available Options and Costs: Delivery Available / \$0 / Pick Up / Cartage Carrier

David's Apparel, Inc.

Primary Catalog Larlu / www.larlu.com
Discounts from catalog pricing % 25 %
Vendor Website: www.davidsapparel.com
Second color imprint price \$1.00
Set up charge \$ 50.00
EQP No (Y/N)
ARO 2 weeks

Are All Additional Cost / Second color imprint / Set up charge Included in Discount? No

List details Set up's vary upon item, multicolor imprints may be available as well as full color print. Please see individual item pricing.

Catalogs and price sheet provided indicating member price list.

Catalogs: Larlu / www.larlu.com Discounts from catalog pricing 25%

Check Available Options and Costs: Pick Up

Display Services, Inc.

Primary Catalog	<u>Price List</u>
Discounts from catalog pricing %	<u>10-68 %</u>
Vendor Website:	<u>www.dsgraphics.com</u>
Second color imprint price	<u>\$No charge</u>
Set up charge	<u>\$ No charge</u>
EQP	<u>No (Y/N)</u>
ARO	<u>N/R</u>

Are All Additional Cost / Second color imprint / Set up charge Included in Discount? Yes (Y/N)

List details below

<u>Item #</u>	<u>Description</u>	<u>Retail Price</u>	<u>Discount</u>	<u>Net Price</u>
DSI-OB-13VB	13 oz Vinyl Banners	\$ 2.95/ SF	68%	\$0.95/ SF
DSI-OB-MSHB	8 oz Mesh Banners	\$4.00 / SF	50%	\$2.00 / SF
DSI-OB-95BB	9.5 oz Billboard Banners 48' Wide X 14' High	\$450.00	10%	\$400.00
DSI-OB-18BO/DS	24" Wide By 48" High Double Sided Pole Banner	\$88.00	46%	\$48.00
DSI-PL-BPL/APL	Aluminum or Bronze Plaques (Custom Quote)	TBD	20%	TBD
DSI-AD-3MIJ	3M Vehicle Wrap Including Installation	\$7.50 I SF	10%	\$6.75 I SF
DSI-AD-AMPI	Avery Vehicle Wrap Including Installation	\$7.00 I SF	10%	\$6.30 / SF
DSI-AP-3MIJ	Premium 3M Digitally Printed Custom Decals & Vinyl Laminated	\$5.75 I SF	10%	\$5.18/ SF
DSI-AP-AMPI	Premium Avery Digitally Printed Custom Decals & Vinyl Laminated	\$5.50 / SF	10%	\$4.95 /SF
DSI-ECOV	Economy Calendared Vinyl Laminated	\$3.50 I SF	10%	\$3.15 / SF
DSI-IN-FVSO	Floor Vinyl with Smooth Gloss Overlaminated	\$4.50/ SF	10%	\$4.05 I SF
1DSI-IN-FVTO	Floor Vinyl with Textured (Anti Slip) Overlaminated	\$5.00 I SF	10%	\$4.50 I SF
DSI-EX-FVTO	Textured Exterior Floor Graphic	\$7.00 I SF	10%	\$6.30 / SF
DSI-WALL-PSW(G /M)	Gloss or Matte Pressure Sensitive Wall Vinyl Wrap	\$4.50 /SF	10%	\$4.05 / SF
DSI-WALL-SAWP	Self-Adhesive Wall Paper Including Installation (50 Sq. Ft or More)	\$5.00-\$8.00 I SF	10%	\$4.50-\$7.20 I SF
DSI-VT-OWVS	View-Thru Window Graphics (Transparent Inside / Graphic Outside)	\$5.00 / SF	10%	\$4.50 I SF
DSI-JRHD	Removable Wall Graphics (Similar to Fathead Wall Graphics)	\$22.49-\$125.99	10%	\$20.25 - \$113.40
DSI-YDSN	18x24 Single Sided 24" x 18" Coroplast Signs Full Color	\$5.00 -\$15.00	10%	\$4.50 -\$13.50
DSI-YDSN 48 x48	Single Sided 48" x 48" Coroplast Signs Full Color	\$30.00- \$45.00	10%	\$27.00 - \$41.50
DSI-YDSN-96X48	Single Sided 96" x 48" Coroplast Signs Full Color	\$55.00 - \$65.00	10%	\$50.00-\$58.50
DSI-RGPS-CORO	Single Sided 96" x 48" Coroplast Signs Full Color	\$55.00 - \$65.00	10%	\$50.00-\$58.50
DSI-RGPS-FC	Single Sided 96" x 48" 3/16" Foamcore	\$60.00 - \$70.00	10%	\$54.00 - \$63.00
DSI-RGPS-040Alum	Single Sided 96" X 48" .040 Aluminum	\$100.00 - \$110.00	10%	\$90.00 - \$99.00
DSI-RGPS-SIGNA	Single Sided 96" X 48" 1/8" Signabond	\$90.00- \$100.00	10%	\$81.00 - \$90.00
DSI-RGPS-MDO	Single Sided 96" X 48" 1/2" MDO Board	\$155.00- \$175.00	10%	\$139.50- \$157.50
DSI-RGPS-125ACRY	Single Sided 96" X 48" 1/8" White Acrylic	\$160.00- \$180.00	10%	\$144.00- \$162.00
DSI-3DSN	Custom Dimension Lettering and Logo	TBD	20%	TBD
DSI-DLPR	Full Color Digital Large Format Posters	\$14.00-\$48.00	10%	\$12.60 -\$43.20
DSI-ADA	Custom Polymer ADA Signs	TBD	10%	TBD
DSI-CANV	Custom Printed Canvas Stretched on Wood	\$69.99 - \$174.99	10%	\$63.00 -\$157.50
DSI-MET	Custom Printed on Brushed Aluminum	\$59.99- \$299.99	10%	\$54.00 - \$270.00
DSI-CM	Pair of Car Magnets 12" x 18", 12" x24", or 18" x 24'	\$35.00- \$55.00	10%	\$31.50 -\$41.50
DSI-MAG	Custom Cut Magnetics not to exceed 6 Sq. Inches per piece	\$150.00 - \$300.00	10%	\$135.00- \$270.00
DSI-STFG	Standing Flags 4 Styles 3 Sizes	\$126.00 - \$270.00	10%	\$113.40- \$243.00
DIS-GOSE	Ground Spike for Standing Flag	\$14.00	10%	\$12.60
DIS-CSBE	Cross Base for Standing Flag	\$40.00	10%	\$36.00
DIS-WRWB	Water Weight Base for Cross Base	\$15.00	10%	\$13.50

Item #	Description	Retail Price	Discount	Net Price
DSI-RBSD-33	Indoor Retractable Banner Stand 33" x 81" With Graphic Panel	\$173.00	57%	\$99.00
DSI-RBSD-47	Indoor Retractable Banner Stand 47" X 81" With Graphic Panel	\$210.00	57%	\$120.00
DSI-XSMMLL	X- Banner Stand 24" x 63" With Graphic Panel	\$93.00	58%	\$39.00
DSI-XMED	X -Banner Stand 30" x 69" With Graphic Panel	\$125.00	53%	\$59.00
DSI-UTSB	OutDoor Triangle A Frame (Order Banner Separately)	\$115.00	10%	\$103.5
DSI-WSCF	Outdoor Wind Sign Hardware Only (Order Choice Graphic Panel Separate)	\$165.00	10%	\$148.5
DSI-ECBS	Economical Back-Drop Stand 1" Poles (Order Banners Separately)	\$120.00	10%	\$108.00
DSI-HDBS	Heavy Duty Back Drop Stand 2.5" Poles (Order Banners Separately)	\$195.00	10%	\$175.50
DSI-FR-SNGC	Signcade 24" X 36" A Frame With Graphic Panel	\$123.00	10%	\$110.70
DSI-FR-ATF	Angle Iron A Frame	\$50.00	10%	\$45.00
OSI-FR-SNAP	Custom Size Flip Frames	\$35.00-\$99 .00	10%	\$31.50-\$81.10
DSI-FR-EPF	Exterior Banner Frame System Custom Size add installation and banner	\$12.00 lf.	10%	\$10.80 lf.
DSI-PBMH-24	24" Pole Banner Mounting Kit (Order Banner Separately)	\$60.99	10%	\$54.00
DSI-PBMH-30"	30" Pole Banner Mounting Kit (Order Banner Separately)	\$63.99	10%	\$57.60
DSI-PBMH-36"	36" Pole Banner Mounting Kit (Order Banner Separately)	\$69.99	10%	\$63.00
DSI-TC-RUN	Table Runners to be placed over Tables 24", 30", 36"x 72" Long	\$100.00-\$130.00	10%	\$90.00-\$117.00
DSI-TC-ECONO	Economy Table Covers Three Sides Logo in front 4', 6' 8'	\$225.00-\$275.00	10%	\$202.50 -247.50
OSI-TC-FULL	Full Size Drapes all four Sides Logo in front 4', 6, 8'	\$265.00 - \$335.00	10%	\$238.5 - \$301.50
DSI-TC-FIT	Full Size Fit to Size all Four Sides Straight Logo in Front 4', 61, 81	\$305.00-\$365.00	10%	\$274.50- \$328.50

Are All Additional Cost / Second color imprint / Set up charge Included in Discount? Yes

List details Catalogs and price sheet provided indicating member price list.

Catalogs: Price Sheet Discounts from catalog pricing 10-68%

Check Available Options and Costs: Delivery Available El Paso no charge / PickUp

El Paso Mail and Print Service

Primary Catalog	<u>EPmailprint.espwebsite.com</u>
Discounts from catalog pricing %	<u>25%</u>
Vendor Website:	<u>www.epmailprint.com</u>
Second color imprint price	<u>N/R</u>
Set up charge	<u>N/R</u>
EQP	<u>N/R</u>
ARO	<u>N/R</u>

Are All Additional Cost / Second color imprint / Set up charge Included in Discount? N/R

List details Item specifies depend on individual order details will be given upon estimaterequest.

Catalogs: EPmailprint.espwebsite.com Discounts from catalog pricing 25%

Check Available Options and Costs: N/R

El Paso Reprographics

Primary Catalog	<u>El Paso Reprographics LLC</u>
Discounts from catalog pricing %	<u>15%</u>
Vendor Website:	<u>N/R</u>
Second color imprint price	<u>N/R</u>
Set up charge	<u>N/R</u>
EQP	<u>YES</u>
ARO	<u>N/R</u>

Are All Additional Cost / Second color imprint / Set up charge Included in Discount? N/R

List details Item specifies depend on individual order details will be given upon estimate request.

Catalogs: N/R Discounts from catalog pricing 15%

Check Available Options and Costs: Delivery Available 20 miles/ \$0 / Pick Up Yes

EP Promo Wear dba Corporate Connection

Primary Catalog	<u>Showdown Displays</u>
Discounts from catalog pricing %	<u>12%</u>
Vendor Website:	<u>www.showdowndisplays.com</u>
Second color imprint price	<u>Most products include full color. Additional charges apply for more than one location on tents</u>
Set up charge	<u>\$50.00</u>
EQP	<u>No</u>
ARO	<u>3-5 days plus transit time from proof approval</u>

Are All Additional Cost / Second color imprint / Set up charge Included in Discount? N/R

List details No. set-ups, additional location and run charges are not included.

Catalogs: Showdown displays Discounts from catalog pricing 10%

Check Available Options and Costs: Pick Up / Cartage Carrier

Fastsigns Airway

Primary Catalog	<u>Various Catalogs – signage, banners, retractable banners</u>
Discounts from catalog pricing %	<u>5%</u>
Vendor Website:	<u>fastsigns.com/144</u>
Second color imprint price	<u>\$0</u>
Set up charge	<u>\$0</u>
EQP	<u>Yes</u>
ARO	<u>Varies on items ordered</u>

Are All Additional Cost / Second color imprint / Set up charge Included in Discount? N/R

List details Item specifies depend on individual order details will be given upon estimate request.

Catalogs: Fastsigns.com/144 Discounts from catalog pricing 5%

Check Available Options and Costs: Delivery Available orders above \$50 / Pick Up / Cartage Carrier for a fee

Gwinn Co. / Advertising Promotional Product

Primary Catalog Showdown Displays
Discounts from catalog pricing % 20%
Vendor Website: www.showdowndisplays.com
Second color imprint price included in each price
Set up charge \$40.00
EQP No
ARO Show down takes about 2 days to imprint and 2 days to ship.

Are All Additional Cost / Second color imprint / Set up charge Included in Discount? N/R

List details Item specifies depend on individual order details will be given upon estimate request.

Catalogs: Showdown Displays Discounts from catalog pricing 20%

Check Available Options and Costs: Delivery Available /\$0 / Pick Up / Cartage Carrier

Julie's Promotional Items

Primary Catalog Showdown Displays
Discounts from catalog pricing % 10%
Vendor Website: www.showdowndisplays.com
Second color imprint price N/R
Set up charge No set up
EQP N/R
ARO N/R
Are All Additional Cost / Second color imprint / Set up charge Included in Discount? N/R

List details Check inside catalog more instructions

Catalogs: N/R Discounts from catalog pricing N/R

Check Available Options and Costs: N/R

Positive Promotions

Primary Catalog Any Positive Promotions Catalog
Discounts from catalog pricing % 5 %
Vendor Website: www.positivepromotions.com
Second color imprint price \$ ____Varies / Item as noted in catalog or outline
Set up charge \$ ____
EQP No
ARO 15-20 days after art work approval

Are All Additional Cost / Second color imprint / Set up charge Included in Discount? No (Y/N)

List details All additional costs are as shown in catalog or online

Catalogs: Any Positive Promotions Catalog Discounts from catalog pricing 5 %

Check Available Options and Costs: Delivery Available / Cartage Carrier Fed Ex

Roy Lown's Classic Awards

Primary Catalog	<u>Pioneer Line / www.pioneerline.com</u>
Discounts from catalog pricing %	<u>5 %</u>
Vendor Website:	<u>www.roylown.com</u>
Second color imprint price	<u>\$as per catalog</u>
Set up charge	<u>\$ as per catalog</u>
EQP	<u>No (Y/N)</u>
ARO	<u>12-21 days</u>

Are All Additional Cost / Second color imprint / Set up charge Included in Discount? **No**

List details **\$25.00 art work charge if vectored art work is not provided, indicating 15% mark up on published price, on unit cost only**

Catalogs: Pioneer Line / www.pioneerline.com Discounts from catalog pricing 5 %

Check Available Options and Costs: **Delivery Available \$0.54 per mile / Pick Up - Cost will be included with price quote based on discount provided – no charge for in store pick up**

Spier Marketing Co.

Primary Catalog	<u>Various</u>
Discounts from catalog pricing %	<u>35%</u>
Vendor Website:	<u>N/A</u>
Second color imprint price	<u>\$0</u>
Set up charge	<u>\$0</u>
Engraving Costs	<u>\$0</u>
Text size, Spacing, Borders, Graphics	<u>Yes</u>
Specify Size Limitations	<u>Yes</u>
Graphics Capability	<u>Yes</u>
EQP	<u>No</u>
ARO	<u>5-7 Business days</u>

Are All Additional Cost / Second color imprint / Set up charge / Engraving Costs Included in Discount?

List details **NR**

Catalogs: Various Discounts from catalog pricing 35%

Check Available Options and Costs: **Delivery Available**

Lot 8

Items - Rubber Stamps, Decals, Name Plates, & Related - (To include one color imprint)

A & M Awards

Primary Catalog	<u>Custom Rubber Stamps / Engrave Plastic Signs</u>
Discounts from catalog pricing %	<u>20%</u>
Vendor Website:	<u>www.amawards.com</u>
Second color imprint price	<u>\$15.00</u>
Set up charge	<u>\$8.00</u>
Engraving Costs	<u>0</u>
Text size, Spacing, Borders, Graphics	<u>0</u>
Specify Size Limitations	<u>N/R</u>
Graphics Capability	<u>N/R</u>
EQP	<u>No</u>
ARO	<u>N/R</u>

Are All Additional Cost / Second color imprint / Set up charge / Engraving Costs Included in Discount? N/R

List details N/R

Catalogs: Custom Rubber Stamp, Engrave Plastic

Discounts from catalog pricing 20%
 25000 – 20%
 25000 – 5000 – 20%
 5000 – 30%

Check Available Options and Costs: Delivery Available Free delivery in EP County Area

Advertising Specialties of El Paso

Primary Catalog	<u>Stouse</u>
Discounts from catalog pricing %	<u>10 %</u>
Vendor Website:	<u>www.stouse.com</u>
Second color imprint price	<u>\$.50</u>
Set up charge	<u>\$ None</u>
Engraving Costs	<u>\$N/R</u>
Text size, Spacing, Borders, Graphics	<u>EAC Vector artwork available</u>
Specify Size Limitations	<u>All Sizes</u>
Graphics Capability	<u>Each item is different, Vector Capabilities</u>
EQP	<u>N/R</u>
ARO	<u>N/R</u>

Are All Additional Cost / Second color imprint / Set up charge / Engraving Costs Included in Discount?

List details See catalogs

Catalogs: The Certificate Source Discounts from catalog pricing 10 %

Check Available Options and Costs: Delivery Available / Pick Up

Blue Ribbon Promotions dba Calfee Specialties

Primary Catalog	<u>Discount Labels / www.discountlabels.com</u>
Discounts from catalog pricing %	<u>25 %</u>
Vendor Website:	<u>www.calfeespecialties.com</u>
Second color imprint price	<u>\$ varies per process</u>
Set up charge	<u>\$ Included</u>
Engraving Costs	<u>\$ Included</u>
Text size, Spacing, Borders, Graphics	<u>varies per item</u>
Specify Size Limitations	<u>varies per item</u>
Graphics Capability	<u>varies per item</u>
ARO	<u>days after artwork approval</u>
Are All Additional Cost / Second color imprint / Set up charge Included in Discount?	<u>No</u>

List details Discount applies to one color imprint area

Catalogs: Airflyte www.airflyte.com Discounts from catalog pricing 25%

Check Available Options and Costs: Delivery Available / \$0 / Pick Up / Cartage Carrier

Carrion Enterprises – A & A Custom Engravers

Primary Catalog	<u>Millennium Markins</u>
Discounts from catalog pricing %	<u>25%</u>
Vendor Website:	<u>N/R</u>
Second color imprint price	<u>N/R</u>
Set up charge	<u>N/R</u>
Engraving Costs	<u>N/R</u>
Text size, Spacing, Borders, Graphics	<u>¼ " pts. – 96 pts.</u>
Specify Size Limitations	<u>¼" 2.0" Tall – 2 x 4 plate size</u>
Graphics Capability	<u>Corel DRGW</u>
EQP	<u>N/R</u>
ARO	<u>N/R</u>

Are All Additional Cost / Second color imprint / Set up charge / Engraving Costs Included in Discount? N/R

List details N/R

Catalogs: Millennium Markins Discounts from catalog pricing 25%

Check Available Options and Costs: N/R

Champion Trophies & Awards, Inc.

Primary Catalog	<u>N/R</u>
Discounts from catalog pricing %	<u>0%</u>
Vendor Website:	<u>N/R</u>
Second color imprint price	<u>\$4</u>
Set up charge	<u>\$30</u>
Engraving Costs	<u>\$15</u>
Text size, Spacing, Borders, Graphics	<u>Self Inking – All text, spacing, graphics depends on size</u>
Specify Size Limitations	<u>1 1/2" – 9/16", 1 line: 1 15/16" x 3/4" 2 line 2 3/8" x 7/8" - 3 Line: 3" x 1 1/2" - 4 line:</u>
Graphics Capability	<u>full color full detail – anything needed we can supply</u>
EQP	<u>Yes</u>
ARO	<u>1-2 weeks</u>

Are All Additional Cost / Second color imprint / Set up charge / Engraving Costs Included in Discount? Yes

List details N/R

Catalogs: N/R Discounts from catalog pricing 0%

Check Available Options and Costs: Delivery Available / \$0 / Pick Up / CartageCarrier

David's Apparel, Inc.

Primary Catalog	<u>Gill Line / www.gill-line.com</u>
Discounts from catalog pricing %	<u>25%</u>
Vendor Website:	<u>www.davidsapparel.com</u>
Second color imprint price	<u>\$ 1.00</u>
Set up charge	<u>\$Varies</u>
Engraving Costs	<u>\$Varies</u>
Text size, Spacing, Borders, Graphics	<u>To be determined by area</u>
Specify Size Limitations	<u>Depends on item size / Imprint areas vary</u>
Graphics Capability	<u>Unlimited</u>
ARO	<u>2 weeks</u>

Are All Additional Cost / Second color imprint / Set up charge Included in Discount? No (Y/N)

List details Set up's vary upon item, second color or multicolor imprints may not be available on all items

Catalogs: Gill Line / www.gill-line.com Discounts from catalog pricing 25%

Check Available Options and Costs: Delivery Available / \$0 / Pick Up

El Paso Mail and Print Service

Primary Catalog	<u>EPmailprint.espwebsite.com</u>
Discounts from catalog pricing %	<u>25%</u>
Vendor Website:	<u>www.epmailprint.com</u>
Second color imprint price	<u>N/R</u>
Set up charge	<u>N/R</u>
Engraving Costs	<u>N/R</u>
Text size, Spacing, Borders, Graphics	<u>N/R</u>
Specify Size Limitations	<u>N/R</u>
Graphics Capability	<u>N/R</u>
EQP	<u>N/R</u>
ARO	<u>N/R</u>

Are All Additional Cost / Second color imprint / Set up charge / Engraving Costs Included in Discount?

List details Details on specific upon request/orders

Catalogs: EPmailprint.espwebsite.com Discounts from catalog pricing 25%

Check Available Options and Costs: N/R

EP Promo Wear dba Corporate Connection

Primary Catalog	<u>ID Line</u>
Discounts from catalog pricing %	<u>12%</u>
Vendor Website:	<u>www.idline.com</u>
Second color imprint price	<u>\$0.45</u>
Set up charge	<u>\$40.00 per color</u>
Engraving Costs	<u>\$3.10 per line</u>
Text size, Spacing, Borders, and Graphics	<u>Full Cuztomization is available on mist products</u>
Specify Size Limitations	<u>to be quoted based on specifications</u>
Graphics Capability	<u>Engraving, full color and lamination are available.</u>
EQP	<u>No</u>
ARO	<u>5-7 days from proof approval plus transit time</u>

Are All Additional Cost / Second color imprint / Set up charge / Engraving Costs Included in Discount? N/R

List details N/R

Catalogs: ID Line, Gill Studios Discounts from catalog pricing 12%

Check Available Options and Costs: Pick Up / Cartage Carrier

El Paso Reprographics

Primary Catalog	<u>El Paso Reprographics</u>
Discounts from catalog pricing %	<u>15%</u>
Vendor Website:	<u>N/R</u>
Second color imprint price	<u>N/R</u>
Set up charge	<u>N/R</u>
Engraving Costs	<u>N/R</u>
Text size, Spacing, Borders, Graphics	<u>N/R</u>
Specify Size Limitations	<u>N/R</u>
Graphics Capability	<u>N/R</u>
EQP	<u>N/R</u>
ARO	<u>N/R</u>

Are All Additional Cost / Second color imprint / Set up charge / Engraving Costs Included in Discount?

List details Details on specific upon request/orders

Catalogs: El Paso Reprographics Discounts from catalog pricing 15%

Check Available Options and Costs: N/R

Fastsigns Airway

Primary Catalog	<u>Rubber Stamps, decals and name plates</u>
Discounts from catalog pricing %	<u>5%</u>
Vendor Website:	<u>fastsigns.com/144</u>
Second color imprint price	<u>\$0</u>
Set up charge	<u>\$0</u>
Engraving Costs	<u>\$0</u>
Text size, Spacing, Borders, Graphics	<u>varies</u>
Specify Size Limitations	<u>varies</u>
Graphics Capability	<u>varies</u>
EQP	<u>Yes</u>
ARO	<u>varies on item ordered</u>

Are All Additional Cost / Second color imprint / Set up charge / Engraving Costs Included in Discount? N/R

List details N/R

Catalogs: Fastsigns.com/144 Discounts from catalog pricing 5%

Check Available Options and Costs: Delivery Available /orders over \$50.00 / Pick Up / Cartage Carrier For a fee

Gwinn Co. / Advertising Promotional Product

Primary Catalog	<u>Gill Studios (decals)</u>
Discounts from catalog pricing %	<u>18% for Gill</u>
Vendor Website:	<u>www.gill-line.com</u>
Second color imprint price	<u>\$0.49</u>
Set up charge	<u>None for decals, stamps and name plates</u>
Engraving Costs	<u>\$10.00 and up – depends on size of name plate</u>
Text size, Spacing, Borders, Graphics	<u>Depends on design</u>
Specify Size Limitations	<u>Same as above</u>
Graphics Capability	<u>Screen print (decals) and plastics nameplates.</u>
EQP	<u>No</u>
ARO	<u>Decals are very fast – stamps and nameplates take about 3 days plus shipping.</u>

Are All Additional Cost / Second color imprint / Set up charge / Engraving Costs Included in Discount? N/R

List details Name plates and stamps are custom made. There is not one price for all.

Catalogs: Gill Studios Discounts from catalog pricing 18%
Rubber Stamps and name Plates (No catalogue)

Check Available Options and Costs: Delivery Available /\$0 / Pick Up / Cartage Carrier

*Note: nameplates can be any size. Larger ones can be handmade with large plates and large text and a wooden stand.

Julie's Promotional Items

Primary Catalog	<u>CAT, The Certificate Source</u>
Discounts from catalog pricing %	<u>10%</u>
Vendor Website:	<u>N/A</u>
Second color imprint price	<u>N/R</u>
Set up charge	<u>N/R</u>
Engraving Costs	<u>N/R</u>
Text size, Spacing, Borders, Graphics	<u>N/R</u>
Specify Size Limitations	<u>N/R</u>
Graphics Capability	<u>N/R</u>
EQP	<u>N/R</u>
ARO	<u>N/R</u>

Are All Additional Cost / Second color imprint / Set up charge / Engraving Costs Included in Discount? N/R

List details Check catalog.

Catalogs: CAT, The Certificate Source Discounts from catalog pricing 10%

Check Available Options and Costs: N/R

Positive Promotions

Primary Catalog	<u>Any Positive Promotions Catalog</u>
Discounts from catalog pricing %	<u>5 %</u>
Vendor Website:	<u>www.positivepromotions.com</u>
Second color imprint price	<u>\$ _____ Varies / Item as noted in catalog or outline</u>
Set up charge	<u>\$ _____</u>
Engraving Costs	<u>\$ _____</u>
Text size, Spacing, Borders, Graphics	<u>_____</u>
Specify Size Limitations	<u>See catalog for specifications</u>
Graphics Capability	<u>_____</u>
EQP	<u>No</u>
ARO	<u>15-20 days after art work approval</u>

Are All Additional Cost / Second color imprint / Set up charge / Engraving Costs Included in Discount? No

List details All additional costs are as shown in catalog or online

Catalogs: Any Positive Promotions Catalog Discounts from catalog pricing 5%

Check Available Options and Costs: Delivery Available / Cartage Carrier Fed Ex

Roy Lown's Classic Awards

Primary Catalog	<u>Pioneer Line / www.pioneerline.com</u>
Discounts from catalog pricing %	<u>5 %</u>
Vendor Website:	<u>www.roylown.com</u>
Second color imprint price	<u>\$as per catalog</u>
Set up charge	<u>\$ as per catalog</u>
Engraving Costs	<u>\$ as per catalog</u>
Text size, Spacing, Borders, Graphics	<u>as per catalog</u>
Specify Size Limitations	<u>as per catalog</u>
Graphics Capability	<u>as per catalog</u>

Are All Additional Cost / Second color imprint / Set up charge Included in Discount? No

List details \$25.00 art work charge if vectored art work is not provided, indicating 15% mark up on published price, on unit cost only

Catalogs: Pioneer Line / www.pioneerline.com Discounts from catalog pricing 5%

Check Available Options and Costs: Delivery Available \$0.54 per mile / Pick Up
Cost will be included with price quote based on discount provided – no charge for in store pick up

Lot 9

<u>Items</u>	<u>Catalogs / Vendor Website:</u>	<u>Discounts from catalog pricing %</u>
<u>Advertising Specialties of El Paso</u>		
Game Room Tables	<u>Hertz</u>	<u>10%</u>
Air Hockey Tables	<u>Hertz</u>	<u>10%</u>
Bumper Pool Tables	<u>Hertz</u>	<u>10%</u>
Casino Games	<u>Hertz</u>	<u>10%</u>
Dome Hockey	<u>Hertz</u>	<u>10%</u>
Foosball and Soccer Tables	<u>Hertz</u>	<u>10%</u>
Table Tennis	<u>Hertz</u>	<u>10%</u>
Multi Game Tables	<u>Hertz</u>	<u>10%</u>
Shuffleboard Tables	<u>Hertz</u>	<u>10%</u>

ARO	<u>N/R</u>
Delivery Charge	<u>\$N/R</u>
Delivery Charge Included in Discount	<u>No</u>

List details no set up

Check Available Options and Costs: N/R

Blue Ribbon Promotions dba Calfee Specialties

Game Room Tables	<u>Incentive Concepts</u>	<u>www.incentiveconcepts.com</u>	<u>Varies per Item %</u>
Air Hockey Tables	<u>Incentive Concepts</u>	<u>www.incentiveconcepts.com</u>	<u>Varies per Item %</u>
Bumper Pool Tables	<u>Incentive Concepts</u>	<u>www.incentiveconcepts.com</u>	<u>Varies per Item %</u>
Casino Games	<u>Incentive Concepts</u>	<u>www.incentiveconcepts.com</u>	<u>Varies per Item %</u>
Dome Hockey	<u>Incentive Concepts</u>	<u>www.incentiveconcepts.com</u>	<u>Varies per Item %</u>
Foosball and Soccer Tables	<u>Incentive Concepts</u>	<u>www.incentiveconcepts.com</u>	<u>Varies per Item %</u>
Table Tennis	<u>Incentive Concepts</u>	<u>www.incentiveconcepts.com</u>	<u>Varies per Item %</u>
Multi Game Tables	<u>Incentive Concepts</u>	<u>www.incentiveconcepts.com</u>	<u>Varies per Item %</u>
Shuffleboard Tables	<u>Incentive Concepts</u>	<u>www.incentiveconcepts.com</u>	<u>Varies per Item %</u>
ARO	<u>Varies per Item</u>		
Delivery Charge	<u>\$ Varies per Item - weight and location</u>		
Delivery Charge Included in Discount	<u>No</u>		

List details Discount and delivery charge will vary per item & weight & delivery methods requested by customer. Custom quote will provide offering discount offered to customers by supplier.

Check Available Options and Costs: N/R

David's Apparel, Inc.

Game Room Tables	<u>Incentive Concepts</u>	www.incentiveconcepts.com	<u>25 %</u>
Air Hockey Tables	<u>Incentive Concepts</u>	www.incentiveconcepts.com	<u>25 %</u>
Bumper Pool Tables	<u>Incentive Concepts</u>	www.incentiveconcepts.com	<u>25 %</u>
Casino Games	<u>Incentive Concepts</u>	www.incentiveconcepts.com	<u>25 %</u>
Dome Hockey	<u>Incentive Concepts</u>	www.incentiveconcepts.com	<u>25 %</u>
Foosball and Soccer Tables	<u>Incentive Concepts</u>	www.incentiveconcepts.com	<u>25 %</u>
Table Tennis	<u>Incentive Concepts</u>	www.incentiveconcepts.com	<u>25 %</u>
Multi Game Tables	<u>Incentive Concepts</u>	www.incentiveconcepts.com	<u>25 %</u>
Shuffleboard Tables	<u>Incentive Concepts</u>	www.incentiveconcepts.com	<u>25 %</u>

ARO	<u>2 weeks</u>
Delivery Charge	<u>\$ N/A</u>
Delivery Charge Included in Discount	<u>No</u>

List details No delivery is available, items must be picked up at store.

Check Available Options and Costs: Pick Up

Julie's Promotional Items

Items	Catalogs / Vendor Website:	Discounts from catalog pricing %
Game Room Tables	<u>Hertz</u>	<u>N/R</u>
Air Hockey Tables	<u>Hertz</u>	<u>N/R</u>
Bumper Pool Tables	<u>Hertz</u>	<u>N/R</u>
Casino Games	<u>Hertz</u>	<u>N/R</u>
Dome Hockey	<u>Hertz</u>	<u>N/R</u>
Foosball and Soccer Tables	<u>Hertz</u>	<u>N/R</u>
Table Tennis	<u>Hertz</u>	<u>N/R</u>
Multi Game Tables	<u>Hertz</u>	<u>N/R</u>
Shuffleboard Tables	<u>Hertz</u>	<u>N/R</u>
ARO	<u>N/R</u>	
Delivery Charge	<u>N/R</u>	
Delivery Charge Included in Discount	<u>N/R</u>	

List details Inside catalog, Hertz El Paso representative.

Check Available Options and Costs: Delivery Available

Roy Lown's Classic Awards

Game Room Tables	<u>www.roylown.com</u>	<u>5%</u>
Air Hockey Tables	<u>www.roylown.com</u>	<u>5%</u>
Bumper Pool Tables	<u>www.roylown.com</u>	<u>5%</u>
Casino Games	<u>No Bid</u>	
Dome Hockey	<u>No Bid</u>	
Foosball and Soccer Tables	<u>www.roylown.com</u>	<u>5%</u>
Table Tennis	<u>www.roylown.com</u>	<u>5%</u>
Multi Game Tables		
Shuffleboard Tables	<u>www.roylown.com</u>	<u>5%</u>

ARO	<u>1-3 weeks</u>
Delivery Charge	<u>\$details on individual price sheets</u>
Delivery Charge Included in Discount	<u>No</u>

List details Delivery & set up at additional cost

Check Available Options and Costs: Delivery Available

SPECIAL CONDITIONS (Lots 10 thru 13)

1. Originals for "all jobs" awarded and processed will be the property of the coop members and must be returned upon completion.
2. Proofing by cooperative members will be required prior to processing awarded orders.
3. Failure to provide quotes during the term of the contract will not disqualify vendors from inclusion on future requests.
4. Region 19 Purchasing will act as the compliance authority in disputes between coop members and awarded vendors.
5. During the contract period, vendors may be requested to perform jobs with or without paper provided.
6. During the contract period vendors may be requested to provide for pickup and delivery or no pickup and delivery.
7. Failure to meet required turnaround times will be basis to basis for removal from pool of vendors on grounds for non-performance.
8. Repeated errors by vendor will also be grounds of removal from approved pool of vendors.
9. Award basis will be 30% reference checks, 40% past performance, and 30% overall selection of printing services offered.
10. All errors will be absorbed by the vendor and corrected within 24 hours after notification.
11. Brochures and printing services are encouraged with bid responses.
12. Region 19 makes no claim on volume of service to be generated as a result of this award.
13. Three (3) or more written quotes will be obtained for specific services when orders are expected to exceed \$2,500.
14. All Print work will be done in the United States to confirm an equal playing field regarding labor.
15. List all cost including delivery, color, size and / or specifications for member using contract.

BID RESPONSE FORM

LOT 10

Airport Printing Service

Item Description

Bindery Work
Booklet Making
Collating
Cutting
Dye Cutting
Folding
Hole Punching
Stapling

Check Available Options and Costs: Delivery Available / \$0 / Pick Up

Champion Trophies & Awards, Inc.

Item Description

Dye Cutting
Delivery

Check Available Options and Costs: Delivery Available / \$0 / Pick Up / Cartage Carrier

El Paso Mail and Print Service

Item Description

	<u>8.5" X 11"</u>	<u>11" x 17"</u>
Bindery Work	\$25 per 1,000	\$30 per 1,000
Booklet Making	\$20 per 1,000	\$25 per 1,000
Collating	\$20 per 1,000	\$25 per 1,000
Cutting	\$10 per 1,000	\$15 per 1,000
Dye Cutting	\$25 per 1,000	\$30 per 1,000
Folding	\$15 per 1,000	\$20 per 1,000
Hole Punching	\$10 per 1,000	\$10 per 1,000
Stapling	\$15 per 1,000	\$15 per 1,000

Check Available Options and Costs: Delivery Available / \$0 / Pick Up / Cartage Carrier

El Paso Reprographics

Item Description

Bindery Work
Booklet Making
Collating
Cutting
Folding
Hole Punching
Stapling

Check Available Options and Costs: Delivery Available 20 miles \$0 / Pick Up / Cartage Carrier

G & A Print and Label, Inc.

Item Description

Bindery Work	<u>\$25.00 / 1,000 sheets</u>
Booklet Making	<u>\$65.00 / book 50 pages per book</u>
Collating	<u>\$50.00 / 1,000 sheets</u>
Cutting	<u>\$20.00 / 1,000 sheets</u>
Dye Cutting	<u>\$25.00 / 1,000 sheets</u>
Folding	<u>\$20.00 / 1,000 sheets</u>
Hole Punching	<u>\$20.00 / 1,000 sheets</u>
Stapling	<u>\$20.00 / 1,000 sheets</u>
Delivery	<u>\$25.00 per delivery</u>

Check Available Options and Costs: 20% discount from above price list Delivery Available Daily / Included in Product Price / Pick Up / Cartage Carrier

Guynes Packaging and Printing Co. of Texas, LLC

Item Description

Bindery Work
Booklet Making
Collating
Cutting
Dye Cutting
Folding
Hole Punching
Stapling

Check Available Options and Costs: Delivery Available / \$0 / Pick Up

Gwinn Co. / Advertising Promotional Product

Item Description

Bindery Work
Booklet Making
Collating
Cutting
Dye Cutting
Folding
Hole Punching
Stapling
Delivery

Check Available Options and Costs: Delivery Available / \$0

Perky Press

Item Description

Bindery Work
Booklet Making
Collating
Cutting
Dye Cutting
Folding
Hole Punching
Stapling
Delivery

Check Available Options and Costs: Delivery Available / \$0.50 mile / Pick Up / Cartage Carrier

Regency Printing, Inc.

Item Description

Bindery Work
Booklet Making
Collating
Cutting
Dye Cutting
Folding
Hole Punching
Stapling

Check Available Options and Costs: Delivery Available / \$0

Spectrum Technologies, Inc.

Item Description

Bindery Work	under 1 inch - \$1.00 over 1 inch \$2.00
Booklet Making	.10 each
Collating	.05 per set
Cutting	.50 per cut
Folding	\$10.00 set up + \$1.00 per 100
Hole Punching	Machine punch -no charge / hand punch .01 per sheet
Stapling	Machine staple - .02 hand staple - .05
Delivery	No charge for jobs over \$25.00

Check Available Options and Costs: Delivery Available / \$0 / Pick Up Yes

Spier Marketing Co.

Item Description

Bindery Work
Booklet Making
Collating
Cutting
Dye Cutting
Folding
Hole Punching
Stapling
Delivery

Check Available Options and Costs: Delivery Available

Universal Graphics, Inc.

Item Description

Bindery Work
Booklet Making
Collating
Cutting
Dye Cutting
Folding
Hole Punching
Stapling

Check Available Options and Costs: N/R

Weldon, Williams & Lick, Inc.

Item Description

~~Bindery Work~~
~~Booklet Making~~
~~Collating~~
~~Cutting~~
~~Dye Cutting~~
~~Folding~~
~~Hole Punching~~
~~Stapling~~

Check Available Options and Costs: N/R

BID RESPONSE FORM

LOT 11

Airport Printing Service

Multi-Color Printing

Offset Printer 4-Color Process Printing

Specify Paper Size Limitations: up to 28 x 40 sheets

Offset Printer 4,3,2 PMS Color Printing

Specify Paper Size Limitations: up to 28 x 40 sheets

One-Color Printing

Specify Paper Size Limitations: up to 28 x 40 sheets

Padding

Color Copying

Continuous Form Printing

Envelope Printing

Copies (Black & White)

Duplicating

NCR Forms

Laminating

Thermography

Typesetting

Check Available Options and Costs: Delivery Available \$0/ Pick Up

Guynes Packaging and Printing Co. of Texas, LLC

Item Description

Multi-Color Printing

Offset Printer 4-Color Process Printing

Specify Paper Size Limitations: up to 28 x 40

Offset Printer 4,3,2 PMS Color Printing

Specify Paper Size Limitations: up to 28 x 40

One-Color Printing

Specify Paper Size Limitations: up to 28 x 40

Padding

Continuous Form Printing

Envelope Printing

Copies (Black & White)

Duplicating

NCR Forms

Laminating

Typesetting

Check Available Options and Costs: Delivery Available \$0/ Pick U

G & A Print and Label, Inc.

Item Description	Check if Provided
Multi-Color Printing	<u>\$140.00 / 1,000 sheets 4/0 11" x 17"</u>
Offset Printer 4-Color Process Printing	<u>\$138.00 / 1,000 sheets 4/0 11" x 17"</u>
Specify Paper Size Limitations:	<u>19" x 23"</u>
Offset Printer 4,3,2 PMS Color Printing	<u>\$140.00 / 1,000 sheets 4/0 11" x 17"</u>
Specify Paper Size Limitations:	<u>19" x 23"</u>
One-Color Printing	<u>\$95.00 per 1,000 sheets 1/0 11" x 17"</u>
Specify Paper Size Limitations:	<u>19" x 23"</u>
Padding	<u>\$20.00 / 1,000 sheets</u>
Color Copying	<u>\$0.50 / color copy sheets</u>
Envelope Printing	<u>Color \$95.00 / 1,000 color copy sheet</u>
Copies (Black & White)	<u>\$0.30 / copy</u>
Duplicating	<u>\$0.60 / copy</u>
NCR Forms	<u>\$127.00 / 1,000 sets 2 part 1/0 - 8 1/2" x 11"</u>
Laminating	<u>\$1.00 / sheet 11" x 17"</u>
Delivery	<u>\$25.00 / delivery</u>
Check Available Options and Costs:	<u>*20% discount from above price list</u>
Delivery Available	<u>Daily/Included in price of product</u>

La Estrella

Multi-Color Printing
Offset Printer 4-Color Process Printing

Check Available Options and Costs: Pick Up

Perky Press

Multi-Color Printing
Offset Printer 4-Color Process Printing
Specify Paper Size Limitations: 13x19
Offset Printer 4,3,2 PMS Color Printing
Specify Paper Size Limitations: 60' - unlimited
One-Color Printing
Specify Paper Size Limitations:
Padding
Color Copying
Continuous Form Printing
Envelope Printing
Copies (Black & White)
Duplicating
NCR Forms
Laminating
Thermography
Typesetting

Check Available Options and Costs: Delivery Available \$0.50 mile / Pick Up / Cartage Carrier

Regency Printing, Inc.

Multi-Color Printing

Offset Printer 4-Color Process Printing

Specify Paper Size Limitations: 13 x 19

Offset Printer 4,3,2 PMS Color Printing

Specify Paper Size Limitations: 13 x 19

One-Color Printing

Specify Paper Size Limitations: 13 x 19

Padding

Continuous Form Printing

Envelope Printing

Copies (Black & White)

Duplicating

NCR Forms

Laminating

Thermography

Typesetting

Check Available Options and Costs: Delivery Available \$0/ Pick Up / Cartage Carrier

8 1/2" x 11"

20lb. Bond White

	100	200	300	400	500	1000	1500	2000	2500	3000	3500	4000	4500	5000	10m	15m
1sided	25	27	31	34	37	48	58	68	83	96	110	123	137	150	283	407
2 sided	40	42	45	50	52	65	80	96	114	133	152	171	190	209	401	584

201b. Bond Color

	100	200	300	400	500	1000	1500	2000	2500	3000	3500	4000	4500	5000	10m	15m
1sided	27	31	35	39	42	54	68	79	103	126	150	173	197	221		
2 sided	42	45	51	53	58	71	89	105	135	164	194	223	253	283		

10lb. Card White

	100	200	300	400	500	1000	1500	2000	2500	3000	3500	4000	4500	5000	10m	15m
1sided	42	50	57	60	67	98	139	177	212	248	283	319	354	388		
2 sided	54	64	71	79	93	137	192	247	296	346	395	445	494	544		

110lb. Card Color

	100	200	300	400	500	1000	1500	2000	2500	3000	3500	4000	4500	5000	10m	15m
1sided	57	66	70	73	97	143	203	260	313	366	419	472	525	573		
2 sided	72	86	97	109	125	199	282	362	437	511	585	660	734	804		

NCR

	100	200	300	400	500	1000	1500	2000	2500	3000	3500	4000	4500	5000	10m	15m
2-Part	40	50	59	63	73	120	165	209	255	301	347	393	439	485		
3-Part	52	68	78	91	119	182	250	314	380	446	512	578	644	710		
4-Part	65	91	114	126	166	241	330	418	509	599	689	781	872	958		

Env. Regular Wove #10

100	200	300	400	500	1000	1500	2000	2500	3000	3500	4000	4500	5000	10m	15m
			44	60	80	99									

Env. Window Wove #10

100	200	300	400	500	1000	1500	2000	2500	3000	3500	4000	4500	5000	10m	15m
			48	68	92	113									

Letterhead 25% Cotton

100	200	300	400	500	1000	1500	2000	2500	3000	3500	4000	4500	5000	10m	15m
			57	98	132	165									

Envelope 25% Cotton

100	200	300	400	500	1000	1500	2000	2500	3000	3500	4000	4500	5000	10m	15m
			73	117	157	195									

8 1/2" x 14"

20 lb. Bond White

	100	200	300	400	500	1000	1500	2000	2500	3000	3500	4000	4500	5000
1sided	33	39	44	46	48	60	78	87	105	123	140	158	176	191
2 sided	55	59	57	61	70	81	106	123	148	172	197	222	247	268

20 lb. Bond Color

	100	200	300	400	500	1000	1500	2000	2500	3000	3500	4000	4500	5000
1sided	39	44	50	53	63	70	97	101	130	158	186	217	243	267
2 sided	63	66	70	73	77	90	125	135	172	210	248	286	323	363

NCR

	100	200	300	400	500	1000	1500	2000	2500	3000	3500	4000	4500	5000
2-Part	54	65	79	92	104	166	227	274	341	408	476	543	610	675
3-Part	68	90	111	135	166	251	352	366	470	573	677	781	885	986

<u>Set-Up</u>	<u>Each Additional</u>
1st 1,000	1,000

Numbering	\$18	\$12
Folding	\$12	\$4
Perfing	\$12	\$4
Stitching	\$12	\$6
Scoring	\$12	\$4
Die Cutting	\$48 + die	\$30

Colored ink instead of black: \$6.00

Typesetting: no charge if minimal otherwise \$45 per hr.

Weldon, Williams & Lick, Inc.

Multi-Color Printing
Offset Printer 4-Color Process Printing
Offset Printer 4,3,2 PMS Color Printing
One-Color Printing
Continuous Form Printing
Laminating
Thermography
Typesetting
Delivery

Check Available Options and Costs: N/R

Spectrum Technologies, Inc.

Multi-Color Printing	(8.5 x 11) 500 - \$175 / 1000 - \$250 / 2500 - \$375 / 5000 - \$600
Offset Printer 4-Color Process Printing	(8.5 x 11) 1000 - \$250 / 2500 - \$375 / 5000 - \$500
Specify Paper Size Limitations:	<u>26' x 39'</u>
Offset Printer 4,3,2 PMS Color Printing	(8.5 x 11) 2 PMS / 1000 - \$250 / 2500 - \$375 / 5000 - \$500 (+ \$50 per PMS)
Specify Paper Size Limitations:	<u>26' x 39'</u>
One-Color Printing	8.5 x 11 - 1000 - \$85 / 2500 - \$125 / 5000 - \$195
Specify Paper Size Limitations:	<u>12' x 18'</u>
Padding	.50 ea.
Color Copying	8.5 x 11 - 500 - \$175 / 1000 - \$250 / 2500 - \$375 / 5000 - \$600
Envelope Printing	B & W - .07 ea. / Color - .20 ea.
Copies (Black & White)	Under 5k - .04 ea. / 5-25k - .03 ea. / 25-50k - .025 ea. / 50-100k - .02 ea.
Duplicating	.03 each B & W
NCR Forms	2 part - .12 per set / 3 part .15 per set / 4 part .18 per set
Laminating	.75 per square foot
Typesetting	\$40 per hour
Delivery	Free - El Paso / Las Cruces only

Check Available Options and Costs: Delivery Available \$0 / Pick Up Yes

LOT 12

Other Services: Please specify:

Advertising Specialties of El Paso

Check Available Options and Costs: door mats and parking signs

Airport Printing Service

Check Available Options and Costs: **Mailing Services**

Delivery Available \$0 / Pick Up

Big Media Inc. dba Big Media

Business Cards

<u>Quantity</u>	<u>Price</u>
250	\$39.00
500	\$49.00
2500	\$99.00
1000	\$69.00
5000	\$120.00

PostCards 4'x6'

<u>Quantity</u>	<u>Price</u>
100	\$50.00
250	\$75.00
500	\$90.00
2500	\$139.00
1000	\$120.00

PostCards 5'x7'

<u>Quantity</u>	<u>Price</u>
100	\$85.00
250	\$115.00
500	\$139.00
1000	\$159.00
2500	\$220.00

PostCards 6.25'x11'

<u>Quantity</u>	<u>Price</u>
100	\$150.00
250	\$180.00
500	\$200.00
1000	\$235.00

Flyers 4'x6'

Quantity Price

250	\$75.00
500	\$90.00
1000	\$115.00
250	\$140.00

Flyers 8'x5.5'

Quantity Price

100	\$85.00
250	\$99.00
500	\$115.00
1000	\$129.00
2500	\$159.00

Flyers 8'x11'

Quantity Price

100	\$149.00
250	\$159.00
500	\$169.00
2500	\$269.00
1000	\$189.00

Brochure

Quantity Price

250	\$160.00
500	\$180.00
5000	\$420.00
2500	\$320.00
1000	\$200.00

Magnets

<u>Size</u>	<u>Price</u>
12'x18'	\$45.00 / pair
18'x24'	\$65.00 / pair

Delivery Available varies as per order / location / Pick Up / Cartage Carrier

David's Apparel, Inc.

Promotional Items available but not limited to an assortment of items from catalogs provided. Items Pencils, Amenities, Plastic and Stainless Steel as Drink Ware, Pens Bags, Totes & Coolers, Portfolios, Keychains, Carabiners, Jotter Pads, Water Bottles, Tools, Stress Relievers, Mugs, Light Magnetic Items, Pins, Key Tags, Spirit Items, Medals, Electronic Items, Incentives, Office Supplies, Head Wear, Rewards, Silicone Bracelets' Pom Poms, computer Accessories.,

Quotes upon request for Items mentioned above as well as any not listed.

Set Up Fees:

All orders subject to set up fees per color per location printed and vary from catalog to catalog, inquire within catalog.

Rush Orders: Orders requiring less than normal production time must be clearly designated and confirmed prior to order placement, rush fees may apply.

Freight: All orders subject to freight fees, pricing will be included on quote.

Production Time : Average production time from 7-15 days from receipt of order, artwork approval and final production unless otherwise noted.

Catalogs Provided:

Aakron, Larlu, Gill Line, Fargo Line & EVvans Itemized Catalogs available upon request.

Digital Printing:

Digital full color printing available but not limited to: Vinyl Signs with or without grommets.

Corrugated Material: Ceiling Tiles, Ceramic Tiles glass, Perforated Mesh, any flat Item not over 1" thick any size from 5' -20' or more.

Quotes upon request for items mentioned above as well as any not listed.

Set Up Fees:

All digital printing orders subject to set fees starting at \$40.00 per hour

RUSH ORDERS: Orders requiring less than normal production time must be clearly designated and confirmed prior to order placement, rush fees may apply.

Production Time:

Production time from 3-5 days from receipt of order, artwork approval and final production unless otherwise noted.

Dream Ranch Office Supplies

Check Available Options and Costs: Printer cartridges and supplies - Delivery included in price

El Paso Mail and Print Service

Other Services: Please specify: Mailing Service, Graphic design, Art design, landing page service & variable data.

Check Available Options and Costs: Delivery Available / \$0 / Pick Up

El Paso Reprographics

Other Services: Please specify: Graphic Design

Check Available Options and Costs: Delivery Available / \$0 / Pick Up

G & A Print and Label, Inc.

Other Services: Please specify: Flexography \$420.00 / 1,000 labels 4/0 \$195.00 / 1,000 fabric type labels/ribbons 3/0

Check Available Options and Costs: 20% discount form above price list / Delivery Available Daily / \$0 / Pick Up / Cartage Carrier

Guynes Packaging and Printing Co. of Texas, LLC

Check Available Options and Costs: Web and digital printing, graphic design services, full bindery services, finishing and fulfillment

Delivery Available \$0 / Pick Up

Gwinn Co. / Advertising Promotional Product

Other Services: Please specify: We sell all promotional products and can supply graphic design and consulting services.

Regency Printing, Inc.

Check Available Options and Costs Business Cards

100 lb. Gloss Cover

	<u>250</u>	<u>500</u>	<u>1000</u>
1Sided Full Color - 4/0	44	48	60
2 Sided Full Color - 4/4	56	64	80
1 Sided Black Ink – K/O	24	28	38
2 Sided Blank Ink – K/K	34	38	48

130 lb. Cover

	<u>250</u>	<u>500</u>	<u>1000</u>
1Sided Full Color - 4/0	54	58	70
2 Sided Full Color - 4/4	66	74	90

Rocks – School Wear

Other Services: Please specify: Website – Online sales of items that we produce.

Check Available Options and Costs: Delivery Available /\$0

Roy Lown's Classic Awards

Check Available Options and Costs: Acrylic awards, Crystal awards, Granite awards, Desk accessories, Laser engraving, Full color sublimation, Printing, Name Tags, Lapel pins, Signage, Bronze plaques, Flags & accessories. 5% - 35% quote upon request; members can visit our web site at www.roylown.com

Delivery Available \$0.54 mile / Pick Up - Cost will be included with price quote based on discount provided – no charge for in store pick up

Spectrum Technologies, Inc.

Check Available Options and Costs: Scanning and Archiving \$0.06 to \$0.09 ea. – varies with amount of prep - Delivery Available \$0 / Pick Up

LOT 13

School Pictures, Sports Photography and Framing

Details

Happy Pictures

Check Available Options and Costs: School portraits, many props available, photo award plaques.

Delivery Available: Yes / \$No charge

Roy Lown's Classic Awards

Check Available Options and Costs: We have in house framing, all sizes. We offer cut outs, mounting of client's items, double and triple matting, engraving. Quote upon request. (Ex: 18' x18', 2 cut outs double mats, plate engraved \$85.00)

Delivery Available: \$0.54 mile / Pick Up - Cost will be included with price quote based on discount provided – no charge for in store pick up

Contact Person, Fax Number, Cell Phone and Email for Quotes and Pricing for Immediate Response to Purchasing Cooperative Members

A & M Awards

Miguel A. Morales - 915-235-1931 / Fax: 915-235-1931 / Amawards98@yahoo.com

Advertising Specialties of El Paso

Jose Luis Nava - 915429-1421 / Fax 915-857-9775 / joselnavapages@aol.com

Airport Printing Service

Mike McCorgary - 915-772-7488 / Fax 915-778-1061 / mike@airportprinting.com

Big Media Inc. dba Big Media

Mia Alonzo - 915-591-7446 / Fax 866-480-1488 / mia@bigmediasigns.com

Blue Ribbion Promotions dba Calfee Specialties

Kelly Bielamowicz - 936-539-5541 / Fax 936-539-5844 / kellyb@calfeespecialties.com

C&M Plaque and Trophy, Inc.

Cary Hamilton - 915-591-2401 / Fax 915-591-2404 / cham@cmplaque.com

Carrion Enterprises – A & A Custom Engravers

Gabriela Carrion - 915-592-6166 / Fax 915-593-1339 / aacustomeng@sbcglobal.net

Champion Trophies & Awards, Inc.

Lisa Voigt - 915-593-2728 / Fax 915-593-2740 / Championawards227@gmail.com

David's Apparel, Inc.

Octavio Posada - 915-590-3744 / Fax 915-592-2800 / davidsapparel@yahoo.com / texasrp@aol.com

Display Services, Inc.

Raul Marquez - 915-562-7469 / Fax 915-562-7471 / raul@dsgraphics.com

D-Kast

Enrique Esparza Jr - 915-247-1993 / designkast@yahoo.com

Dream Ranch Office Supplies

Shari Devvet - 940-591-6565 / Fax 940-591-6544 / sheri@dreamranchtx.com

EP Promo Wear dba Corporate Connection

Lisa Herrera - 915-921-7200 / lisa@corpconn.net

El Paso Mail and Print Service

Justin Riley - 915-591-8789 / Fax 915-591-8717 / j.riley@epmailprint.com

El Paso Reprographics LLC

Edward Lujan - 915-532-6255 / Fax 915-532-6736 / relpaso@elp.rr.com

Fastsigns Airway

Monica Velasco - 915-772-5700 / Fax 915-772-6121 / Monica.velasco@fastsigns.com

G & A Print and Label, Inc.

Frank Ramirez - 915-544-1766 / Fax 915-544-0214 / frank@ganda-printandlabel.com

Gamez Enterprises dba Meza Trophies & Plaques

Terry Hidalgo- 915-532-6466 / Fax 915-544-4581 / mezatrophies@msn.com

Guynes Packaging and Printing Co. of Texas, LLC

Michael Franklin - 915-772-2211 / Fax 915-772-6688 / mfranklin@guynesprinting.com

Gwinn Co. / Advertising Promotional Product

Milley Field - 915-532-0186 / Fax 915-544-0080 / infor@advertisinglnk.com

Happy Pictures

Charles S. Happy / Luz E. Happy -915-595-4252 / Fax 915-595-1609 / luzhappy@yahoo.com

Julie's Promotional Items

Julie E. Aldaz - 915-479-1963 / Fax 915-581-9944 / Ortiz-julia@sbcglobal.net

La Estrella

Pamela Rodriguez - 915-532-0792 / Fax 915-351-0924 / sales@laestrellauniforms.com

Love Ewe, Inc. dba FastSigns FastSigns dba Love EWE, Inc. (*9/5/17)

Monica Velasco- 915-772-5700 / Fax 915-772-6121 / Monica.velasco@fastsigns.com

Perky Press

James Rupley - 915-592-7161 / Fax 915-592-4318 / james@perkypress.com

Positive Promotions

Mike Taxel - 877-258-1256 / Fax 877-258-1226 / bids@positivepromotions.com

Regency Printing, Inc.

Demetrius Austin - 915-562-6767 / Fax 915-562-6969 / regencyprinting@gmasil.com

Rocks-School Wear

Pam Heitz - 915-562-4798 / Fax 915-566-0687 / pheits@whc.net

Roy Lown's Classic Awards

Norma Mendoza – norma@roylown.com / 915-566-2941 / Fax 915-566-3360

Mickie Martinez sales@roylown.com / 915-566-2941 / Fax 915-566-3360

Araceli Uribarri sales2@roylowns.com / 915-566-2941 / Fax 915-566-3360

Spectrum Technologies, Inc.

Christopher Pleasant - 915-781-2000 / Fax 915-781-2288 / chris@spectrumtexas.net

Spier Marketing Co.

Bill Spier - 915-581-4894 / Fax 915-975-8101 / bill@spier.org

Trophies Associates

Jose P. Castro - 915-544-2228 / Fax 915-544-2228 - pcastro@elp.rr.com

Universal Graphics, Inc.

Lidia Lespron / Adrian Lespron - 915-591-8943 / Fax 915-591-1001 / lidialespron@sbcgloal.net

Weldon, Williams & Lick, Inc.

Brandy Vick Mikus – 479-783-4113 / Fax 479-783-7050 / sales@wwlinc.com

Approved by: _____
(Armando Aguirre – Executive Director)

Date: _____
(August 9, 2016)